

# After a slow start, Nexa finds its footing

Although it is reliant on just one car to drive growth, sales have picked up over the past year



## TEST DRIVING NEW IDEA

**July '15:** Maruti launches Nexa to cater to its high-end customers  
**Aug '15:** S-Cross launched as the first Nexa vehicle, priced between ₹8.34 and ₹13.74 lakh  
**Oct '15:** Dealers start to give discounts of ₹90,000 on top variants of S Cross  
**Oct '15:** Maruti brings second vehicle to Nexa, prices it aggressively at ₹4.99 lakh  
**Jan '16:** Price slashed by ₹2 lakh on certain variants of S Cross  
**Mar '16:** Baleno bookings cross 100,000 units  
**Mar '16:** 127 Nexa outlets set up across the country  
**Jul '16:** Nexa completes one year, over 100,000 units of Baleno and S Cross sold

AIJAY MODI  
New Delhi, 19 July

Maruti Suzuki's year-old effort to establish itself in the premium vehicle category through Nexa, a separate sales network, has had some hits and a few misses. Nexa now brings almost one-tenth of the monthly domestic sale (by volume) for the country's largest car maker. About a hundred thousand cars have been sold through this channel that retails only two products: the S Cross crossover and Baleno hatchback. If Nexa was an independent company, it could have been the sixth largest player in the Indian car market with monthly volume of around 12,000 units.

But the volumes are skewed towards the Baleno which was launched in October, two months after the S Cross debuted at Nexa. The Baleno, with its lower price tag, brings about 70 per cent of the Nexa volumes. Even after all these months, the Baleno has a waiting period of up to eight months. It is this car that changed the fortunes of Nexa after Maruti overpriced the S Cross.

Within two months of the launch, certain variants of the S Cross were selling with a steep discount of ₹90,000. That forced Maruti to introduce the Baleno at an aggressive ₹4.99 lakh. The price prompted many to question why the car was being given a premium push. The company argued that the premium character was not just about pricing, but was also related to design and features.

To be sure, both the vehicles have faced a recall: in May, over 75,000 Balenos and more than 20,000 S Crosses were recalled. Around the festival season this year, the company will launch two new Nexa products: the Ignis and Baleno RS. The Ignis is a mini SUV that will compete with Mahindra's KUV100, while the second is a sporty version of the Baleno. By 2020, when Maruti aims to sell 2 million vehicles a year, it expects 15 per cent sales to come from Nexa.

Through Nexa, Maruti sought to change the perception that it was a maker of small cars. It has achieved some success in doing that, though not entirely due to Nexa. Its entry into the premium sedan segment with the Ciaz in 2014 was the first step in trying to change the perception of buyers. The Ciaz has given tough competition to the Honda City, the market leader. Another non-Nexa vehicle, the Vitara Brezza compact SUV, launched in March, has reinforced Maruti's ability to play in ₹5-10 lakh price band.

### The next step

Nexa will have a greater role in Maruti's overall plans as it expands its reach and product range. The company had planned to set up 100 Nexa outlets in FY16 but ended up with 127 outlets. By the end of March next year, the number of Nexa outlets is slated to reach 250 from the current 150 in 90 cities.



**"We needed to work on delivery experience and the environment in which we are delivering"**

**R S KALSI**  
Executive Director (marketing and sales), Maruti Suzuki

"The challenge was that the new generation of customer was looking for an excitement which they felt Maruti lacked. During market research, we found that the new generation sought a premium treatment and that is why they did not consider Maruti as a premium brand," says R S Kalsi, executive director (marketing and sales), Maruti Suzuki. It was not easy to convince parent Suzuki Motor Company. "There was scepticism outside and within the group. We had brainstorming sessions and did our homework. It took some time to convince Suzuki," says Kalsi. The Japanese auto major had never experimented with such a network anywhere. Maruti wanted to deliver its modern product line-up with a different experience to buyers.

Only products would not have worked. "We needed to work on delivery experience and the environment in which we are delivering. Some digital experience and a feeling of exclusivity were needed. Technology is a faceless entity unless there is someone to deliver an experience. Therefore, relationship managers were

hired," says Kalsi. These managers, about 3,500, were hired from airlines, hospitality and banks.

The move to set up Nexa created doubts among a section of industry watchers. "There were apprehensions that this may alienate our existing channels. But we had their support. We had decided to restrict Nexa only to existing partners to drive synergy at sales as well as service front," says Kalsi. Maruti has spent big bucks on branding and advertising for Nexa and the two cars. Very recently, it sponsored the 2016 IIFA Awards in Madrid.

How have the 1,850 regular sales outlets that bring the bulk of volumes changed post Nexa? Kalsi says the hardware and infrastructure at existing showrooms remain the same but the other retailers have started to replicate the soft skills from Nexa. A Delhi-based dealer for Maruti, who operates two Nexa showrooms, says the cost of operating a Nexa outlet is much higher compared to a regular outlet. "But the (strong) demand for the Baleno means we do not need to carry an inventory. So, there is little investment in stock. There is no loss and the outlook looks promising," he says.

The company has tied up with Sony to offer an international music lounge through the Nexa app. "We are not stopping here. We want to engage the customer regularly," says Kalsi. Customers are invited for film shows and grooming workshops are being held in some cities. Maruti indeed has had its grooming with the Nexa.

# Where will India's airlines land all their shiny new jets?

BLOOMBERG  
19 July

At last week's Farnborough Air Show, an Indian carrier placed a \$7.7 billion order while an additional \$7.2 billion of contracts are in the offing. The next challenge: Finding landing and parking slots for these planes.

As air travel heats up in the world's fastest-growing major aviation market, infrastructure has failed to keep pace with traffic growth fuelled by rising incomes and affordable fares. The average time an aircraft spends circling before it can land in Mumbai during peak hours is about 45 minutes to an hour, versus 25 minutes for Singapore and zero for Qatar, according to Dubai-based Martin Consulting.

India plans to invest \$5 billion to improve airport infrastructure, which is "inadequate" compared with China's proposal for \$130 billion in 15 years, a June research paper by KPMG and the Associated Chambers of Commerce of India said. A proposal for a new airport in the outskirts of Mumbai has languished on the drawing board since 1997 even as Boeing estimates India needs 1,740 aircraft over the next two decades.



India plans to invest \$5 billion to improve airport infrastructure, which is inadequate compared with China's proposal for \$130 billion in 15 years

"We need to move fast," Sanjiv Kapoor, chief commercial officer of Vistara, a local unit of Singapore Airlines, said in an interview. "That's a huge issue. You cannot have a commercial capital and a political capital that do not have slots available for growth," he said, referring to Mumbai and New Delhi.

Out of the nation's 450 airports and airports, only 75 handle commercial airlines, with the rest remaining idle or rarely used because of weak demand. The lack of facilities may force carriers to defer deliveries, hurting planemakers. Scores of airlines struggle to manage as many as 2,000 flights

a day, and none of the Indian carriers, barring AirAsia's local unit, could touch the 90 per cent on-time performance, a key for low-cost models, data from the Directorate General of Civil Aviation show.

The air-travel market in Asia's third-biggest economy grew 20 per cent in 2015, compared with about 10 per cent in China and less than 5 per cent in the US, according to the International Air Transport Association. Last week, AirAsia group Chief Executive Officer Tony Fernandes said he was "very, very bullish" on India.

The potential for further growth is spurring operators

to scale up their fleets. The problem is not just limited to India. There has often been a gap between intention and infrastructure delivery for Asian airports, according to a 2015 research paper by OAG Aviation Worldwide.

As much as \$40 billion in investment is needed in the next 15 years to improve India's airport infrastructure, according to estimates by Sydney-based CAPA Centre for Aviation. In an effort to attract capital, Prime Minister Narendra Modi in June eased norms for foreigners, who can now fully own existing airports without government approvals.

**PIDILITE INDUSTRIES LIMITED**  
 Regd. Office: Regent Chambers, 7th Floor, Jammalal Bajaj Marg, 208, Nariman Point, Mumbai - 400 021. • Tel: 91 22 2835 7000  
 Fax: 91 22 2821 6007 • Email: investor.relations@pidilite.co.in  
 Website: www.pidilite.com • CIN: L24100MH1969PLC014336

**NOTICE**

NOTICE is hereby given that pursuant to Regulation 29 read with Regulation 47 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, a Meeting of the Board of Directors of the Company will be held on Friday, 29th July, 2016 to consider and take on record, inter alia, the unaudited financial results for the first quarter ended on 30th June, 2016.

Further, pursuant to Regulation 47(2) of aforesaid Regulations, this intimation is also available on the website of BSE Limited (www.bseindia.com) and National Stock Exchange of India Limited (www.nseindia.com) where the Company's securities are listed and shall also be available on the website of the Company www.pidilite.com.

For **PIDILITE INDUSTRIES LTD.**  
**Savithri Parekh**  
 Secretary

Place : Mumbai  
 Date : 20.07.2016

**SELLWIN TRADERS LIMITED**  
 Regd. Office: 157, Rabindra Sarani, 1st Floor, Kolkata-700007

**NOTICE OF E-VOTING INFORMATION**

Pursuant to Provisions of Section 108 of the Companies Act, 2013, Rule 20 of the Companies (Management and Administration) Rules, 2014 as amended by the Companies (Management and Administration) Amendment Rules, 2015 and Regulation 44 of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015 the Company is pleased to provide E-voting facility to the members to cast their votes electronically on all resolutions proposed to be considered at the Annual General Meeting (AGM) to be held at "Conference Hall" at 11, Clive Row, 5th Floor, Kolkata - 700 001 on Tuesday, 23rd August, 2016 at 2.00 P.M. and at any adjournment thereof. The Company has engaged the services of Central Depository Services (India) Limited (CDSL) to provide the e-voting facility. The e-voting facility is available at the link https://www.evotingindia.com. The details pursuant to the provisions of the Companies Act, 2013 and the Rules, are given here under:

(i) Date of completion of sending of Notices of AGM : **30.07.2016**  
 (ii) Date and time of commencement of "Remote e-voting": **Saturday, 20th August, 2016 at 9:00 A.M.**  
 (iii) Date and time of end of "Remote e-voting" : **Monday, 22nd August, 2016 at 5:00 P.M.** (same day)  
 (iv) Cut-off date for E-Voting : **Tuesday, 16th day of August, 2016**  
 (v) Remote E-voting shall not be allowed beyond 5:00 P.M. on **Monday, 22nd day of August, 2016.**  
 (vi) Any person, who acquires shares of the Company and become member of the Company after dispatch of the notice and holding shares as of the cut-off date i.e. **16th day of August, 2016**, may obtain the login ID and password by sending a request at evotingindia.com or sellt1\_1980@yahoo.co.in. However, if you are already registered with CDSL for remote e-voting then you can use your existing user ID and password for casting your vote. If you forgot your password, you can reset your password by using "Forgot User Details/Password" option available on www.evotingindia.com or contact CDSL at the following toll free no.: 1800-200-5533.  
 (vii) The members who have casted their vote by remote e-voting prior to the AGM may also attend the AGM but shall not be entitled to cast their vote again.

The facility for voting through electronic voting system ("Insta Poll") shall not be made available at the meeting and the members who have not casted their vote by remote e-voting shall be able attend the AGM and vote by use of "Ballot Paper" or "Polling Paper. Kindly take the same on record and acknowledge the receipt of the same.

For **Sellwin Traders Limited**  
**Navin Chandra Sharma**  
 (Managing Director)

Place : Kolkata  
 Date : 15.07.2016

**A2Z INFRA ENGINEERING LTD.**  
 (Formerly Known as A2Z Maintenance & Engineering Services Ltd.)  
 (CIN: L74999HR2002PLC034805)  
 Registered Office: O-116, 1st Floor, DLF Shopping Mall, Arjun Marg, DLF City, Phase 1, Gurgaon-122002, (Haryana)  
 E-mail: investor.relations@a2zmail.com, Website: www.a2zgroup.co.in  
 Tel.: 0124-4517600, Fax: 0124-4380014

**NOTICE OF THE ANNOUNCEMENT OF RESULTS OF POSTAL BALLOT**

Postal Ballot Notice dated 28th May, 2016 was issued to the shareholders pursuant to the section 110 of the Companies Act, 2013, read with rule 22 of Companies (Management and Administration) rules 2014, the following resolutions have been passed by the Members of the Company through voting by way of Postal Ballot including e-Voting :-

Resolution No.	Type of Resolution	Description
1.	Special Resolution	Alteration of the Object Clause of the Memorandum of Association of the Company
2.	Special Resolution	Amendment of the Liability Clause of the Memorandum of Association of the Company.

The Company had appointed Mr. Nitin Goyal, (Partner of Nitin Goyal & Associates, Practising Company Secretaries) as Scrutinizer for conducting the Postal Ballot process in a fair and transparent manner. The Scrutinizer has submitted his report on 19th July, 2016 to Ms. Dipali Mittal, Whole time director of the Company which has been duly accepted by her. As per the said report, the following results were announced by the Whole time director of the Company on 19th July, 2016 at the Registered Office of the Company. The results of the postal ballot are as follows:

Sr. No.	Particular	Resolution No. 1.	Resolution No. 2.
1.	Total no. of shares covered under Postal Ballot including e-voting	65,964,253	65,965,178
2.	Less: Invalid shares covered under Postal Ballot including e-voting	3,150	3,150
3.	Net Valid shares covered Postal Ballot including e-votes received (3) = (1)-(2)	65,961,103	65,962,028
4.	Postal Ballot form/ e-votes with assent	65,948,335	65,944,695
5.	Postal Ballot form/ e-votes with dissent	12,768	17,333
6.	Votes in favor as percentage of total votes polled	99.98%	99.97%
7.	Votes in favor as percentage of total share capital	51.97%	51.97%

Accordingly, the aforesaid resolutions for which postal ballot was conducted stands approved by the shareholders with requisite majority.

The Postal Ballot Results along with the consolidated scrutinizer report are available on Company's website at www.a2zgroup.co.in and also accessed on the website of the Stock Exchange at www.bseindia.com and www.nseindia.com.

By Order of the Board  
 For **A2Z INFRA ENGINEERING LTD.**  
 (Formerly known as A2Z Maintenance & Engineering Services Limited)  
 Sd/-  
**Dipali Mittal**  
 Whole Time Director  
 DIN No :- 00872628  
 O-116, 1st Floor, DLF Shopping Mall, Arjun Marg, DLF City, Phase 1, Gurgaon-122002, (Haryana)

Place: Gurgaon  
 Date: 19th July, 2016

For **Nicco Financial Services Limited**  
**RAHUL BANERJEE**  
 AUTHORISED SIGNATORY

**CENTUM ELECTRONICS LIMITED**  
 CIN: L85110KA1993PLC013869  
 Regd. Office: No. 44, KHB Industrial Area, Yelahanka New Township, Bangalore-560106, India. Tel: 080-41436000, Fax: 080-41436005  
 www.centumelectronics.com

**NOTICE**

Members of the Company are hereby informed that the Company has completed the dispatch of the Notice of Annual General Meeting (AGM), for transacting the business as stated in the Notice dated May 27, 2016.

As per Section 108 of the Companies Act, 2013, read with Rule 20 of the Companies (Management and Administration) Rules, 2014, and Regulation 44 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is pleased to provide its members the facility to cast their vote by electronic means on the resolutions set forth in the said Notice. The details pursuant to the provisions of Companies Act, 2013 and the Rules, are given under:

1. Date of completion of dispatch of Notice : July 12, 2016
2. Date of commencement of voting through Postal Ballot : July 12, 2016
3. Date and time of commencement of e-voting : July 30, 2016 (9.00 a.m. IST)
4. Date and time of end of e-voting: August 1, 2016 (6.00 p.m. IST)
5. E-voting by electronic mode shall not be allowed beyond 6.00 p.m. IST on August 1, 2016
6. Date of end of voting through Ballot form : August 4, 2016
7. The Notice of AGM, along with the procedure for e-voting, has been sent to all the members by prescribed modes and the same is also available on the website of the Company at www.centumelectronics.com
8. The members who have not received the notice of AGM may apply to the Company and obtain a copy thereof.

For any queries/grievances related to e-voting, members may contact : <b>Mr. Varghese P A</b> Karvy Computershare Pvt Ltd, Karvy Selenium Tower B, Plot 31-32, Gachibowli, Financial District, Nanakramguda, Hyderabad-500032, Tel : 040-67161564 or 1800 345 4001 (toll free) Email: Varghese@karvy.com	For any queries/grievances related to the voting on postal ballot, members may contact: <b>Mr. Ramu Akkili</b> , Company Secretary, Centum Electronics Limited No.44, KHB Industrial Area, Yelahanka New Township, Bangalore-560106 Tel: 080 41436000 Email: ramu@centumelectronics.com
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For Centum Electronics Limited  
 Sd/-  
**Ramu Akkili**  
 Company Secretary

July 19, 2016  
 Bangalore, India

**NICCO FINANCIAL SERVICES LIMITED**  
 CIN : U65993WB1985PLC038746  
 Regd. Office: Nicco House, 2 Hare Street, Kolkata 700 001  
 Tel: 6628 5250-55 ; Fax: 2230 9443;  
**E-VOTING INFORMATION**

Notice is hereby given that the thirty first Annual General Meeting (AGM) of the Company will be held on Wednesday, 10th August, 2016 at 3.30 PM at the "Williamson Magor Hall" of The Bengal Chamber of Commerce & Industry, 6, Netaji Subhas Road, Kolkata 700 001". The Notice convening the 31st AGM and instruction for e-voting along with Attendance Slip, Proxy and Ballot Form have been dispatched in hard copy to all the Members of the Company on 18th July, 2016 & also by electronic mode to those Members whose email addresses are registered with the Company/Depository Participant (s). Members are hereby informed that pursuant to the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014, as amended by the Companies (Management and Administration) Amendment Rules 2015, the Company is providing to the Members the facility to exercise their right to vote on the business to be transacted at the AGM by electronic means ("Remote e-voting") through e-voting services provided by National Securities Depository Ltd. (NSDL).

The "Remote e-voting" period commences on Sunday, the 7th August, 2016 at 9.00 AM and ends on Tuesday, the 9th August, 2016 at 5.00 PM.

The "Remote e-voting" module shall be disabled for voting after 5.00 PM on Tuesday, the 9th August, 2016 and no e-voting will be allowed thereafter.

The facility for voting through "Ballot Paper" shall be made available at the venue of the AGM and the members attending the Meeting who have not cast their vote by Remote e-voting shall be able to exercise their right to vote at the Meeting. The Members who have cast their vote by Remote e-voting prior to the AGM may attend the AGM but shall not be entitled to cast their vote again.

For the benefit of Members who do not have access to "Remote e-voting" facility, a Ballot Form has been sent along with the Notice of AGM to enable them to send their assent or dissent by post.

A person whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on the cut-off date i.e. 5th August, 2016, shall only be entitled to avail the facility of "Remote e-voting" or voting at the venue of the AGM through "Ballot Paper". Any person who acquires shares of the Company and becomes a members of the Company after dispatch of the notice and holding shares as on the cut-off date i.e. 5th August, 2016, may obtain the log in ID and password by sending a request at evoting@nsdl.co.in.

The Board of Directors of the Company has appointed Mr P V Subramanian, Practising Company Secretary, as the Scrutinizer for conducting the e-voting, ballot process and the voting through "Ballot Paper" at the venue of the AGM in a fair and transparent manner. Notice is further given that pursuant to Section 91 of the Companies Act, 2013 and Rule 10(1) of the Companies (Management and Administration) Rules 2014, the Register of Members and Share Transfer Books of the Company will be closed from Friday, 5th August, 2016 to Wednesday, 10th August, 2016 (both days inclusive) for the purpose of AGM.

The Notice and instructions for "Remote e-voting" in connection to the ensuing 31st AGM of the Company have also been uploaded on the website www.niccogroup.com of the Company and also on www.evoting.nsdl.com.

In case of any queries, you may refer to the Frequently Asked Questions (FAQs) for members and e-voting user manual for members available at the Downloads Sections of http://www.evoting.nsdl.com or contact NSDL. At the following toll free no. 1800-222-990 Members may also address their queries connected with facility for e-voting to Mr Rahul Banerjee, Authorised Signatory, at the email id rahulbanerjee@niccogroup.com;

Place - Kolkata  
 Date : 19th July, 2016

For **Nicco Financial Services Limited**  
**RAHUL BANERJEE**  
 AUTHORISED SIGNATORY

**Edelweiss Mutual Fund**

Tower 3, Wing B, Ground Floor, Kohinoor City Mall, Kohinoor City, Kiro Road, Kurla(W), Mumbai-400070

**NOTICE**

**RECORD DATE FOR PAYMENT OF DIVIDEND**

NOTICE is hereby given that Edelweiss Trusteeship Company Limited, Trustee to Edelweiss Mutual Fund, has approved declaration of dividend under Edelweiss Absolute Return Fund, an open-ended equity Scheme ("the Scheme"), as per the details given below:

Name of the Scheme/Plan/Option	Amount of Dividend	Record Date	NAV per unit as on July 18, 2016	Face Value per unit
Edelweiss Absolute Return Fund* - Dividend Option	₹ 0.22 per unit **	Monday, July 25, 2016***	₹ 12.70	₹ 10.00
Edelweiss Absolute Return Fund* - Direct Plan - Dividend Option	₹ 0.22 per unit **		₹ 14.22	₹ 10.00

**Pursuant to payment of dividend, the NAV of the aforementioned Dividend Options of the Scheme will fall to the extent of dividend payout and statutory levy, if any.**

\*The Scheme is an equity-oriented Scheme. Investors in the Scheme are not being offered any guaranteed/assured returns.

\*\*Distribution of the above dividend is subject to availability of distributable surplus as on the Record Date and as reduced by the amount of applicable statutory levy, if any. Considering the volatile nature of the markets, the Trustee reserves the right to restrict the quantum of dividend upto the per unit distributable surplus available under the Scheme on the Record Date in case of fall in the market.

\*\*\*or the immediately following Business Day if that day is a Non-Business Day.

All Unit holders whose name appears in the Register of Unit holders of the aforementioned Dividend Options of the Scheme as at the close of business hours on the Record Date shall be eligible to receive the dividend so declared.

Investors are requested to take note of the above.

For **Edelweiss Asset Management Limited**  
 (Investment Manager to Edelweiss Mutual Fund)  
 Sd/-  
**Vikas M Sachdeva**  
 Chief Executive Officer

Place: Mumbai  
 Date: July 19, 2016

For more information please contact:  
**Edelweiss Asset Management Limited** (Investment Manager to Edelweiss Mutual Fund)  
 CIN: U65991MH2007PLC173409  
 Registered Office: Edelweiss House, Off C.S.T. Road, Kalina, Mumbai - 400098  
 Corporate Office: Tower 3, Wing B, Ground Floor, Kohinoor City Mall, Kohinoor City, Kiro Road, Kurla (W), Mumbai - 400070, Maharashtra  
 Tel No: 022 4097 9900 / 4097 9821, Toll Free No. 1800 425 0090 (MTNL/BSNL), Non Toll Free No. 91 40 23001181,  
 Fax: 022 40979878, Website: www.edelweissmf.com

**MUTUAL FUND INVESTMENTS ARE SUBJECT TO MARKET RISKS, READ ALL SCHEME RELATED DOCUMENTS CAREFULLY.**





## स्वाईन फ्ल्यू, एन्फ्ल्यूएन्झा आजारांची होणार नोंदणी

मुंबई : स्वाईन फ्ल्यूचे बदलते रूप लक्षात घेऊन यापुढे स्वाईन फ्ल्यू (एच१ एन१) आणि एन्फ्ल्यूएन्झा या रुग्णांची वेगळी नोंदणी केली जाणार आहे. मंत्रालयात झालेल्या साधरोग प्रतिबंध आणि नियंत्रण समितीच्या बैठकीत या संदर्भात निर्णय झाल्याचे समजते. स्वाईन फ्ल्यूचे वेगवेगळे विधाणू आहेत. त्यानुसार रुग्णांची वर्गवारी करणे गरजेचे आहे. वेगवेगळ्या विधाणुनुसार रुग्णांची नोंद केल्यास स्वाईन फ्ल्यूच्या रुग्णांची नेमकी आकडेवारी समोर येईल. या वेळी एन्फ्ल्यूएन्झासाठी नियमित लसीकरण सुरू ठेवण्याची सूचना करण्यात आली आहे.

# 'एसी'चा गारवा झोंबला

## बेस्टच्या पथकाचा दणका; चार जणांकडून लाखोंची वीजचोरी

किरण कारंडे : सकाळ वृत्तसेवा

मुंबई, ता. १९ : वर्षभर एअर कंडिशनरचा गारवा घेणाऱ्या चार महाठगाना बेस्टच्या दक्षता पथकाने दणका दिला आहे. मीटर रिव्हर्स करून पावसाळ्यातही सर्रास एसी चालवण्याची शक्यता या ग्राहकांनी लढवली होती, पण कमी-जास्त होणाऱ्या वीज वापरामुळे अखेर चोरी उघड झाली आहे. बेस्टच्या दक्षता पथकाने सातत्याने पाळत ठेवून ही कारवाई केली. चारही वीज चोऱ्यांच्या प्रकरणात एक वर्षांहून अधिक वेळ वीजचोरी होत होती असे लक्षात आले आहे. चारही प्रकरणांत लाखोंची वीजचोरी झाल्याचे आढळले.

दक्षिण मुंबई परिसरातील पायधुनी (मशीद) येथे ही वीजचोरीची प्रकरणे उघडकीस आली. मीटर रीडिंगाआधीच ते मागे करण्याचा प्रकार या प्रकरणांत आढळला आहे. जुन्या इलेक्ट्रोमॅकेनिक मीटरला छोटा होल करून मीटर रीडिंग कमी करण्याचे प्रकार घडतात. मिनारा मशीद परिसरात मध्यमवर्गीय ग्राहक असले, तरी त्यांच्याकडे एसीपासून गीझर, वॉशिंग मशीन, रेफ्रिजरेटर मोठ्या प्रमाणात आहेत. चार ते पाच महिने आम्ही यावर पाळत ठेवून होतो. वीज वापरत फरक आढळल्याने अखेर वीजचोरी उघड झाली, असे बेस्टच्या दक्षता विभागाचे प्रमुख आर. जे. सिंह यांनी सांगितले.

### वीजचोरी आणि दंड किती?

- मोहम्मद आरिफ अब्दुल गफ्फार- वीजगळती ६१२८ युनिट- दंडवसुली १,९०,२१३ रु.
- झाहिदा घाची- वीजगळती ६५१६ युनिट- दंडवसुली १,८४,६३८ रु.
- आयशा मर्चंट- वीजगळती ६६४३ युनिट - दंडवसुली १,८६,०९६ रु.
- गुलाम हुसेन अल्लावाला- १०,०८६ युनिट- दंडवसुली ३,२१,६०९ रु.

# अभियंत्यांचे आज आंदोलन

## मुंबई महापालिका : आणखी दोन अभियंते निलंबित

मुंबई, ता. १९ : चौकशी न करता अपराधी ठरवून रस्ते विभागातील अभियंत्यांविरुद्ध होत असलेल्या अन्यायकारक कारवाईबाबत बृहन्मुंबई महानगरपालिका अभियंता संयुक्त कृती समितीच्या वतीने बुधवारी (ता. २०) आझाद मैदानात आंदोलन करण्यात येणार आहे. मंगळवारी चौकशी प्रक्रियेच्या काळात कंत्राटदारांना घनादेशाचे वाटप करणाऱ्या आणखी दोन अभियंत्यांविरुद्ध निलंबनाची कारवाई करण्यात आली, अशी माहिती पालिकेच्या सूत्रांनी दिली. निलंबित केलेल्या दोन कार्यकारी अभियंत्यांची नावे गुणाजी येरमे आणि विभास

### दोनशे रस्त्यांचा लवकरच अहवाल

पहिल्या टप्प्यात ३४ रस्त्यांविषयीचा गैरव्यवहार उघड केल्यानंतर दुसऱ्या टप्प्यातील रस्त्यांचा अहवाल दोन ते तीन आठवड्यांत जाहीर केला जाईल, अशी माहिती अतिरिक्त आयुक्त संजय देशमुख यांनी दिली. एकूण २०८ रस्त्यांच्या कामात संशयाचे धुके असून २०० रस्त्यांविषयीची चौकशी आतापर्यंत पूर्ण झाली आहे, असे देशमुख यांनी स्पष्ट केले. साधारणपणे प्रत्येक रस्त्याची कामे पाच कोटींहून अधिक रकमेची आहेत. तर पाच कामे प्रत्येकी ५० कोटींची आहेत.

आचरेकर अशी आहेत. त्यांच्यावर सूत्रांनी दिली. रस्ते विभागातील चौकशी सुरू असतानाही घनादेश दिल्याचा ठपका ठेवण्यात आला आहे. आणखी पाच जणांना 'कारण दाखवा' नोटीस पाठविण्यात आल्याची माहिती पालिकेच्या

## बलात्कार करणाऱ्या डॉक्टरला अटक

ठाणे, ता. १९ : क्लिनिकमध्ये उपचारासाठी आलेल्या महिला रुग्णावर बलात्कार करून त्या अत्याचाराची चित्रफित इंटरनेटवर टाकण्याची धमकी देणाऱ्या डॉक्टरला पोलिसांनी अटक केली आहे. प्रशांत शंकरराव घोरात (३८) असे या डॉक्टरचे नाव आहे. दिवा येथील देवी कॉलनीमधील २९ वर्षांची विवाहिता डॉ. घोरात याच्याकडे उपचारासाठी गेली होती. त्या वेळी घोरात याने बलात्कार केला होता. या घटनेनंतर त्याने त्या महिलेला दूरध्वनी करून बलात्काराच्या घटनेचे चित्राकरण केले असल्याचे सांगत तिला पुन्हा क्लिनिकमध्ये येण्यास सांगितले. तसे न केल्यास सदर व्हिडीओ सोशल मीडियावर टाकण्याची आणि तिच्या पतीला दाखविण्याची धमकी दिली होती.

## दर्डाच्या शाळेतील अत्याचाराचे पडसाद

पान १ वरून घटनांकडे पाहिल्यानंतर पोलिस यंत्रणाही राजकीय दबावाखाली येऊन काम करत असल्याचे चित्र पहायला मिळत आहे. त्यामुळे नैतिक दबाव निर्माण करणारी समाजातील ताकद संपलीय की काय," असा सवालही या वेळी बोंडे यांनी उपस्थित केला. "विशेष म्हणजे, यवतमाळची घटना घडल्यानंतर विरोधी पक्षातील एकाही नेत्याने यवतमाळला भेट दिली नाही," बोंडे यांच्या या विधानावर आक्षेप घेत विरोधी पक्षनेते राधाकृष्ण

विखे पाटील यांनी सदरच्या प्रकरणात मी पालकमंत्री संजय राटोड यांच्याशी फोनवरून संपर्क साधून तात्काळ चर्चा केली होती, असे सांगितले. तसेच या प्रकरणात दोषी असणाऱ्या संचालकांवर कारवाई झालीच पाहिजे, अशी मागणीही विखे पाटील यांनी सभागृहात केली. यवतमाळ आणि कोपर्डीच्या घटनांमुळे महिलांमध्ये असुरक्षिततेचे वातावरण निर्माण झाल्याची भावना काँग्रेसच्या आमदार वर्षा गायकवाड यांनी विधानसभेत व्यक्त केली.

## फाशीपर्यंत पोचवणारच!

पान १ वरून दारू पकडल्यावर आरोपीला जास्तीत जास्त शिक्षा करण्याचा कायदा करणार, असेही ते म्हणाले. तसेच महिलांवरील अत्याचारांच्या घटनाबाबत उपाययोजना करण्यासाठी दोन्ही सदनंतील सदस्यांची समिती नेमणार असल्याचे ते म्हणाले. आजचे इतर कामकाज बाजूला ठेवून केवळ कोपर्डी येथील घटनेवर चर्चा व्हावी यासाठी आग्रही मागणी विरोधकांनी विधानसभेत लावून धरली. या घटनेचा निषेध म्हणून विरोधी सदस्यांनी काळ्या फिती लावून प्रवेश केला. आजच्या दिवसातील सर्व कामकाज बाजूला ठेवून चर्चा करावी, अशी मागणी केली. या वेळी प्रश्नोत्तराचा तास झाल्यावर चर्चेला सुरुवात करावी, असे सत्ताधारी म्हणत असताना विरोधक मात्र चर्चा आताच घ्या, असा आग्रह करीत होते. यामध्ये सभेचे कामकाज दोनदा तहकूब केले. यामध्ये ३५ मिनिटे कामकाजाची वेळ वाया गेली. यानंतर या घटनेवर सभागृहात चर्चा सुरू झाली. विरोधी पक्षनेते राधाकृष्ण विखे-पाटील म्हणाले, की कोपर्डी येथील घटनेविषयी स्थान प्रस्ताव मांडला, मात्र तो काल (सोमवारी) फेटाळला. इतका गंभीर विषय असताना त्यावर चर्चा होणे गरजेचे आहे. सरकारने चर्चा करावी. सरकार गंभीर आहे, हे राज्यातील जनतेला कळू द्यावे. विखे यांनी या वेळी राज्यात अलीकडे गुन्हाचे प्रमाण वाढले आहे. महिला, मुली यांच्यावरील अत्याचारांचे प्रमाण वाढले आहे. याचा बंदोबस्त सरकारने करावा. मुख्यमंत्री यांनी गृहमंत्री आपल्याकडे ठेवण्याचा अहसास का ठेवला आहे.

## मंदा म्हात्रे यांचा गौरव अडचणीत

पान १ वरून प्रत्यक्षात घुमट मोठा आहे. बंगल्यावर उभारण्यात आलेली पत्र्याची शेडही बेकायदा असल्याचे महापालिकेच्या निदर्शनास आले आहे. हे सर्व बेकायदा बांधकाम एक महिन्यात स्वतः पाडावे, अशी नोटीस नीलेश यांना पाठविली आहे, अशी माहिती महापालिकेचे अतिरिक्त आयुक्त अंकुश चव्हाण यांनी 'सकाळ' दिली. मुंबई यांनी हापालिकेचा कारभार हाती घेतल्यानंतर सर्वच विभागांनी चोख काम करायला सुरुवात केली. या मोहिमेतच म्हात्रे यांच्या बंगल्यातील बेकायदा बांधकामही उजेडात आले; पण महापालिकेने फक्त यावर समाधान न मानता

बंगल्यातील बेकायदा बांधकाम पाडण्यासाठी नीलेश म्हात्रे यांना एक महिन्याची मुदत दिली आहे; मात्र मुदतीत त्यांनी बांधकाम न हटविल्यास महापालिका कारवाई करेल. - तुकाराम मुंडे, आयुक्त, महापालिका, नवी मुंबई

## 'गौरव'मधून राजकीय भरभराट

आग्रोळी गावाशेजारी बांधलेल्या गौरव बंगल्यात राहायला आल्यानंतर मंदा म्हात्रे यांच्या राजकीय वाटचालीची भरभराट सुरू झाली. विधानसभेच्या निवडणुकीची सूत्रेही त्यांनी या बंगल्यातून हलविली आणि त्यात त्यांना यशही आले. गावठाण क्षेत्रातील घरांवर केलेल्या कारवाईविरोधात मंदा म्हात्रे यांच्या नेतृत्वाखाली आंदोलनाला सुरुवात झाली; मात्र मुख्यमंत्र्यांच्या आश्वासनानंतर त्यांनी मध्येच आंदोलनातून माघार घेतली होती.

## गुन्हा हा गुन्हाच असतो : पवार

विखे यांच्यानंतर अजित पवार म्हणाले, की मुख्यमंत्री, आपण नेहमी गुन्हांची तुलना युतीचे सरकार आणि आघाडीचे सरकार अशी करता. आकडेवारी देता. मात्र गुन्हा हा गुन्हा आहे. तो आघाडीच्या काळातील असो, की युतीच्या काळातील. हे कधीही होता कामा नये. हीच घटना आपल्या घरी घडली असती, तर आपल्यावर कसा प्रसंग आला असता, याची कल्पना न केलेली बरी. या ठिकाणी पोलिस यंत्रणा कुचकामी ठरली आहे. जर पोलिसांनी वेळीच पावले उचलली असती, तर ही घटना घडली नसती.

## राणेंच्या विरोधात सरकार आक्रमक

माजी मुख्यमंत्री राणेंविरुद्ध सरकार असा संघर्ष अधिवेशनाच्या पहिल्याच आठवड्यात पेटण्याचे संकेत आहेत. राणे यांनी कोपर्डी बलात्कारप्रकरणी बोलताना मंत्रालयातदेखील महिला अधिकारी सुरक्षित नाहीत. एका मंत्र्याने एका महिला अधिकाऱ्याशी संशयास्पद भाषा वापरल्याने त्या महिलेने वरिष्ठ मंत्र्याकडे तक्रार केल्याचा सनसनाटी आरोप केला. यावरून सरकारमध्ये तीव्र पडसाद उमटले आहेत. राणे यांनी संपूर्ण महिला अधिकाऱ्यांचा अवमान केल्याची टीका महसूलमंत्री चंद्रकांत पाटील यांनी केली. या बेफाम आरोपाबाबत राणे यांनी उद्या माफी मागावी, अन्यथा त्यांच्या विरोधात हक्कभंग दाखल केला जाईल, असा इशारा पाटील यांनी दिला.

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फॅक्स लाईन्स : ०२५१-२७३३९५९, २६१००५८, २६१००९६  
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अ. क्र.	निविदा क्र.	साहित्याचा संक्षिप्त तपशील	प्रमाण	बयाणा रक्कम
१.	111MMETT16000602/ B6TE230144	ऑर्डनन्स इस्टेट, अंबरनाथ येथील सर्व बागांची (०३ नग) देखभाल आणि विकास ही कामे एक वर्षाच्या कालावधीसाठी, कामाच्या स्वरूपानुसार आणि सोबत जोडलेल्या अटी व शर्तीनुसार करणे.	१.०० W.J.	रु. ७६,२००/-
२.	111MMETT16000607/ B6TE230162	युनिप्रॉफिक, NX, सॉलिड मॉडेल हाय एन्ड CAD/CAM सॉफ्टवेअर NX मेक ३ प्रॉडक्ट डिझाईन बंडल ( १ वर्षाचा AMC समाविष्ट) प्रॉडक्ट कोड : NX13100	१ नग	रु. ७३,४९३/-

पश्चिम रेल्वे  
शुद्धिपत्रक क्र. ३  
निविदा क्र. Dy. CSTC/BCT/293  
कृपया पश्चिम रेल्वेची वेबसाईट [www.wr.indianrailways.gov.in](http://www.wr.indianrailways.gov.in) वर अप्लोड करण्यात आलेले शुद्धिपत्रक क्र. ३ पाहा. निविदा सूचनेच्या अन्य सर्व अटी व शर्ती अपरिवर्तित राहतील.  
अनुसंधान विभाग  
twitter.com/WesternRly

मध्य रेल्वे  
शुद्धिपत्रक क्र. ५ : दिनांक १८-०७-२०१६,  
निविदा सूचनेकरिता आणि निविदा कागदपत्रे,  
खुली निविदा सूचना क्र. CAO (C) 05 of  
2016; दि. ३०-०३-२०१६  
(१) जुने-मिळविलेले इन्वॉयस सिस्टम-1

PIDILITE INDUSTRIES LIMITED  
Regd. Office: Regent Chambers, 7<sup>th</sup> Floor, Jambhalaj Bajaj Marg,  
208, Nariman Point, Mumbai - 400 021. • Tel: 91 22 2835 7000  
Fax: 91 22 2821 6007 • Email: investor.relations@pidilite.co.in  
Website: www.pidilite.com • CIN: L24100MH1969PLC014336

NOTICE  
NOTICE is hereby given that pursuant to Regulation 29 read with Regulation 47 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, a Meeting of the Board of Directors of the Company will be held on Friday, 29<sup>th</sup> July, 2016 to consider and take on record, inter alia, the unaudited financial results for the first quarter ended on 30<sup>th</sup> June, 2016.  
Further, pursuant to Regulation 47(2) of aforesaid Regulations, this intimation is also available on the website of BSE Limited ([www.bseindia.com](http://www.bseindia.com)) and National Stock Exchange of India Limited ([www.nseindia.com](http://www.nseindia.com)) where the Company's securities are listed and shall also be available on the website of the Company [www.pidilite.com](http://www.pidilite.com).  
For PIDILITE INDUSTRIES LTD.  
Savithri Parekh  
Secretary  
Place : Mumbai  
Date : 20.07.2016

नवी मुंबई पालिकेत दलालांना 'नो एंट्री'  
नवी मुंबई, ता. १९ : पालिकेच्या वतीने देण्यात येणाऱ्या वेगवेगळ्या परवान्यांच्या मागणीसाठी अर्जदाराने स्वतः अर्ज करण्याचे आवाहन पालिकेने केले आहे. कोणत्याही परवान्यांचे अर्ज दलालांमार्फत स्वीकारण्यास पालिका आयुक्त तुकाराम मुंडे यांनी मज्जाव केला आहे. त्यामुळे आता पालिकेत दलालांना 'नो एंट्री' आहे.