

1st August, 2018

The Secretary BSE Ltd. Corporate Relationship Dept., 14<sup>th</sup> floor, P. J. Tower, Dalal Street, Fort Mumbai - 400 001 Stock Code – 500331 The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, Plot no. C/1, G Block,
Bandra-Kurla Complex,
Bandra (E),
Mumbai - 400 051
Stock Code - PIDILITIND

Dear Sir.

Sub: Unaudited Financial Results (Standalone and Consolidated) for the Quarter ended 30<sup>th</sup> June, 2018

Pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), we are enclosing the Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter ended 30<sup>th</sup> June, 2018, duly approved by the Board of Directors of the Company, at its meeting held today. The meeting of the Board of Directors of the Company commenced at 1.45 p.m. and concluded at 6.05 p.m.

We also enclose a copy of the Limited Review Report of the Auditors of the Company, as required under Regulation 33 of the Listing Regulations.

Kindly acknowledge receipt.

Thanking you,

Yours faithfully,

For Pidilite Industries Limited

Savithri Parekh Secretary

Encl: As above



**Pidilite Industries Limited** 

**Corporate Office** 

Ramkrishna Mandir Road Andheri - E, Mumbai 400059, India

### PIDILITE INDUSTRIES LIMITED

REGD. OFFICE: 7th Floor, Regent Chambers, Jamnalal Bajaj Marg, 208, Nariman Point, Mumbai - 400 021

Tel No. 91 22 2835 7000 Fax: 91 22 2835 6007

Email address: investor.relations@pidilite.co.in Website: www.pidilite.com CIN: L24100MH1969PLC014336

### STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30.06.2018

Rs Crores

|  |  |   |                                       |   | Rs Crores  |  |
|--|--|---|---------------------------------------|---|--|--|
| Particulars  |  | For the Quarter ended   |                                       |   | For the Year<br>ended  |  |
|  |  | 30.06.2018  | 31.03.2018                            | 30.06.2017  | 31.03.2018   |  |
|  |  | Unaudited   | Audited                               | Unaudited   | Audited  |  |
| Total Income   |  |   |                                       |   |  |  |
| a) Revenue from Operations   |  | 1608.31   | 1273.63                               | 1486.32   | 5490.96  |  |
| b) Other Income  |  | 64.50   | 47.07                                 | 35.44   | 136.49   |  |
| Total Income   |  | 1672.81   | 1320.70                               | 1521.76   | 5627.45  |  |
| Expenses   |  |   |                                       |   |  |  |
| a) Cost of materials consumed  |  | 700.95  | 586.74                                | 587.43  | 2271.28  |  |
| b) Purchases of stock-in-trade   | 1  | 84.66   | 70.36                                 | 80.07   | 275.13   |  |
| c) Changes in inventories of finished goods, work-in-progress and stock-in-trade |  | 11.20   | (57.37)                               | (7.82)  | (8.48)   |  |
| d) Excise Duty   |  | -   | _                                     | 136.56  | 136.56   |  |
| e) Employee benefits expense   |  | 166.11  | 139.77                                | 144.49  | 570.86   |  |
| f) Finance costs   |  | 2.01  | 1.63                                  | 1.46  | 6.06   |  |
| g) Depreciation and amortisation expense   |  | 22.93   | 1101100-723-3000-70120                |   | 91.48  |  |
| h) Other expenses  |  | 287.80  |                                       |   | 953.28   |  |
| Total Expenses   |  | 1275.66   | THE RESERVE AND ADDRESS OF THE PARTY. |   | 4296.17  |  |
| Profit before exceptional items and tax (1-2)                                    |  | 397.15  | 277.79                                | 317.37  | 1331.28  |  |
| Exceptional items  |  | -   | <u> </u>                              |   | B  |  |
| Profit before tax (3-4)  |  | 397.15  | 277.79                                | 317.37  | 1331.28  |  |
| Tax Expense  |  |   |                                       |   | Section Co. 10   |  |
| Current tax  |  | 128.10  | 34.42                                 | 2000 3000000000   | 356.89   |  |
| Deferred tax   |  | 2.12  | 5.21                                  | 7.700.020.00  | 19.20  |  |
| Profit for the period (5-6)  |  | 266.93  | 238.16                                | 217.08  | 955.19   |  |
| Other Comprehensive Income   |  |   |                                       |   |  |  |
| Items that will not be reclassified to profit or loss                            |  | (0.04)  | 3.64                                  | (0.70)  | 0.20   |  |
| Income tax relating to items that will not be reclassified to profit or loss     |  | 0.01  | (1.12)                                | 0.20  | (0.07)   |  |
| Total Comprehensive Income for the period (7+8)                                  |  | 266.90  | 240.68                                | 216.58  | 955.32   |  |
| Paid-up Equity Share Capital (Face value of share : Re. 1/-)                     |  | 50.78   | 50.78                                 | 51.27   | 50.78  |  |
|  |  |   |                                       |   | 3513.15  |  |
|  |  |   |                                       |   |  |  |
|  | a  | 5.26  | @ 4.69                                | @ 4.23  | 18.81  |  |
| b) Diluted   | a  |   |                                       |   | 18.80  |  |
|  | Total Income a) Revenue from Operations b) Other Income  Total Income  Expenses a) Cost of materials consumed b) Purchases of stock-in-trade c) Changes in inventories of finished goods, work-in-progress and stock-in-trade d) Excise Duty e) Employee benefits expense f) Finance costs g) Depreciation and amortisation expense h) Other expenses  Total Expenses  Profit before exceptional items and tax (1-2)  Exceptional items  Profit before tax (3-4)  Tax Expense  Current tax  Deferred tax  Profit for the period (5-6)  Other Comprehensive Income Items that will not be reclassified to profit or loss Income tax relating to items that will not be reclassified to profit or loss  Total Comprehensive Income for the period (7+8)  Paid-up Equity Share Capital (Face value of share : Re. 1/-)  Other Equity  Earnings per equity share in Rs. a) Basic | Total Income  a) Revenue from Operations b) Other Income  Total Income  Expenses a) Cost of materials consumed b) Purchases of stock-in-trade c) Changes in inventories of finished goods, work-in-progress and stock-in-trade d) Excise Duty e) Employee benefits expense f) Finance costs g) Depreciation and amortisation expense h) Other expenses  Total Expenses  Profit before exceptional items and tax (1-2)  Exceptional items Profit before tax (3-4)  Tax Expense  Current tax Deferred tax Profit for the period (5-6)  Other Comprehensive Income Items that will not be reclassified to profit or loss Income tax relating to items that will not be reclassified to profit or loss Total Comprehensive Income for the period (7+8)  Paid-up Equity Share Capital (Face value of share : Re. 1/-) Other Equity Earnings per equity share in Rs. a) Basic | Particulars   30.06.2018   Unaudited  | Particulars   30.06.2018   31.03.2018   31.03.2018   31.03.2018 | Particulars   30.06.2018   31.03.2018   30.06.2017   30.06.2018   30.06.2018   31.03.2018   30.06.2017   30.06.2018   30.06.2017   30.06.2018   30.06.2017   30.06.2018   30.06.2017   30.06.2018   30 |  |

<sup>@</sup> For the period only and not annualised.

See accompanying Notes to Financial Results



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## STANDALONE UNAUDITED SEGMENT INFORMATION FOR THE QUARTER ENDED 30.06.2018

Rs Crores

|            | Postlantara                              | For the Quarter ended |            |            |                      |
|------------|--|-----------------------|------------|------------|----------------------|
| Sr.<br>No. | Particulars                              | 30.06.2018            | 31.03.2018 | 30.06.2017 | encled<br>31.03.2018 |
| NO.        |  | Unaudited             | Audited    | Unaudited  | Audited              |
| 1          | Segment Revenue                          |                       |            |            |                      |
|            | a) Consumer & Bazaar Products            | 1368.31               | 1015.91    | 1248.86    | 4546.29              |
|            | b) Industrial Products                   | 257.60                | 272.66     | 248.48     | 994.77               |
|            | c) Others                                | 16.23                 | 12.58      | 16.07      | 55.81                |
|            | Total                                    | 1642.14               | 1301.15    | 1513.41    | 5596.87              |
|            | Less : Inter Segment Revenue             | 33.83                 | 27.52      | 27.09      | 105.91               |
| _          | Revenue from Operations                  | 1608.31               | 1273.63    | 1486.32    | 5490.96              |
| 2          | Segment Results                          |                       |            |            |                      |
|            | a) Consumer & Bazaar Products            | 421.89                | 268.34     | 322.11     | 1349.96              |
|            | b) Industrial Products                   | 37.93                 | 46.94      | 36.72      | 158.29               |
|            | c) Others                                | (3.29)                | (1.44)     | (0.30)     | (1.94)               |
| 9          | Total                                    | 456.53                | 313.84     | 358.53     | 1506.31              |
| 1          | Less: i) Finance Costs                   | 2.01                  | 1.63       | 1.46       | 6.06                 |
|            | ii) Other Unallocable Expenditure net of |                       |            |            |                      |
|            | Unallocable Income                       | 57.37                 | 34.42      | 39.70      | 168.97               |
|            | Total Profit Before Tax                  | 397.15                | 277.79     | 317.37     | 1331.28              |
| 3          | Segment Assets                           |                       | \$4400ming | 5A 52      |                      |
|            | a) Consumer & Bazaar Products            | 1883.80               | 1822.41    | 1691.39    | 1822.41              |
|            | b) Industrial Products                   | 532.35                | 508.51     | 446.46     | 508.51               |
|            | c) Others                                | 45.74                 | 46.54      | 44.73      | 46.54                |
|            | d) Unallocated                           | 2596.65               | 2250.49    | 2504.42    | 2250.49              |
|            | Total Segment Assets                     | 5058.54               | 4627.95    | 4687.00    | 4627.95              |
| 4          | Segment Liabilities                      |                       |            |            |                      |
|            | a) Consumer & Bazaar Products            | 745.27                | 727.27     | 700.54     | 727.27               |
|            | b) Industrial Products                   | 205.61                | 163.22     | 178.42     | 163.22               |
|            | c) Others                                | 10.04                 | 5.92       | 10.59      | 5.92                 |
|            | d) Unallocated                           | 265.58                | 167.61     | 180.01     | 167.61               |
|            | Total Segment Liabilities                | 1226.50               | 1064.02    | 1069.56    | 1064.02              |

Unallocated Segment Assets as at 30th June 2018 include the following:-



a) Capital Work in Progress Rs. 101.35 Crores (31st March 2018 Rs. 101.35 Crores and 30th June 2017 Rs. 101.35 Crores) of Synthetic Elastomer Project,

b) Investments in units of mutual funds/ term deposits with banks Rs. 1402.11 Crores (31st March 2018 Rs. 1176.59 Crores and 30th June 2017 Rs. 1663.83 Crores)

Notes to the Standalone Financial Results:

- 1. The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 1st August 2018.
- 2. The Company has opted to publish Standalone as well as Consolidated Financial Results. The Statutory Auditors have carried out a "Limited Review" of the above financial results for the quarter ended 30th June 2018.
- 3. The financial results of the Company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under Section 133 of the Companies Act, 2013 read with the relevant rules of the Companies (Indian Accounting Standards) Rules, 2015 as amended by the Companies (Indian Accounting Standards) (Amendment) Rules, 2016.
- 4. Consequent to the introduction of Goods and Services Tax (GST) with effect from 1st July 2017, Revenues are required to be net of GST. Accordingly, the Revenues for the periods upto 30th June 2017 included Excise Duty and are not comparable to those presented thereafter. Revenues for the quarter ended 30th June 2017 include Excise Duty upto 30th June 2017. The following additional information is being provided for ease of understanding:
  Rs Crores

|   | Qu         | Quarter ended |            |            |
|---|------------|---------------|------------|------------|
|   | 30.06.2018 | 31.03.2018    | 30.06.2017 | 31.03.2018 |
| Revenue from Operations (A)                         | 1608.31    | 1273.63       | 1486.32    | 5490.96    |
| Excise Duty (B)                                     | -          | :=            | 136.56     | 136.56     |
| Revenue from Operations excluding Excise Duty (A-B) | 1608.31    | 1273.63       | 1349.76    | 5354.40    |

- 5. During the quarter, the Company alloted 8,900 equity shares of face value of Re. 1/- each under Employee Stock Option Scheme 2012 and 1,350 equity shares of face value of Re. 1/- each under Employee Stock Option Plan 2016 to the eligible employees of the Company and its subsidiaries.
- 6. The Company granted options for 8,300 equity shares of face value of Re. 1/- each under Employee Stock Option Plan 2016 on 11th April 2018.
- 7. The current tax for the quarter and year ended 31st March 2018 includes Rs. 46.47 Crores being excess provision written back of earlier years.
- 8. The figures for the quarter ended 31st March 2018 is the balancing figure between the audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the relevant financial year.

9. Previous periods' figures are regrouped to make them comparable with those of current period.

**BHARAT PURI** 

Managing Director

Bharit Pro-

DIN: 02173566

Mumbai

Dated: 1st August 2018

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# Deloitte Haskins & Sells

Chartered Accountants Indiabulls Finance Centre, Tower 3, 27th-32nd Floor, Senapati Bapat Marg, Elphinstone Road (West), Mumbai - 400 013, Maharashtra, India

Tel: +91 22 6185 4000 Fax: +91 22 6185 4101

#### INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS

# TO THE BOARD OF DIRECTORS OF PIDILITE INDUSTRIES LIMITED

 We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of PIDILITE INDUSTRIES LIMITED ("the Company"), for the Quarter ended 30<sup>th</sup> June 2018 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as stated above nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For DELOITTE HASKINS & SELLS Chartered Accountants (Firm's Registration No. 117364W)

> B. P. Shroff Partner

(Membership No. 034382)

B. P. Short

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MUMBAI, 1st August, 2018

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#### PIDILITE INDUSTRIES LIMITED

REGD. OFFICE: 7th Floor, Regent Chambers, Jamnalal Bajaj Marg, 208, Nariman Point, Mumbai - 400 021

Tel No. 91 22 2835 7000 Fax : 91 22 2835 6007

Email address : investor.relations@pidilite.co.in Website : www.pidilite.com CIN : L24100MH1969PLC014336

### STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30.06.2018

Rs Crores

|            |  |                  |                  |                    | Rs Crores       |
|------------|--|------------------|------------------|--------------------|-----------------|
| Sr.<br>No. | Particulars  | F                | í                | For the Year ended |                 |
|            |  | 30.06.2018       | 31.03.2018       | 30.06.2017         | 31.03.2018      |
|            |  | Unaudited        | Audited          | Unaudited          | Audited         |
| 1          | Total Income   |                  |                  |                    |                 |
|            | a) Revenue from Operations   | 1834.07          | 1485.31          | 1669.27            | 6218.76         |
| ĺ          | b) Other Income  | 32.13            | 52.07            | 43.22              | 148.41          |
|            | Total Income   | 1866.20          | 1537.38          | 1712.49            | 6367.17         |
| 2          | Expenses   |                  |                  |                    |                 |
|            | a) Cost of materials consumed  | 791.77           | 697.29           | 645.54             | 2565.02         |
|            | b) Purchases of stock-in-trade   | 105.46           | 83.15            | 86.24              | 318.86          |
|            | c) Changes in inventories of finished goods, work-in-progress and stock-in-trade | 10.15            | (68.52)          |                    | 3.77            |
|            | d) Excise Duty   | ( <del>=</del> ) | .=               | 140.35             | 140.35          |
|            | e) Employee benefits expense   | 207.10           | 173.45           | 180.92             | 712.40          |
|            | f) Finance costs   | 7.27             | 3.83             | 3.73               | 15.54           |
|            | g) Depreciation and amortisation expense   | 30.11            | 29.77            | 31.26              | 119.88          |
|            | h) Other expenses  | 337.93           | 326.01           | 288.91             | 1137.14         |
|            | Total Expenses   | 1489.79          | 1244.98          | 1383.28            | 5012.96         |
|            | Share of profit of associate   | 0.46             | 1.39             | 0.43               | 4.75            |
|            | Share of profit of joint venture   | (0.04)           | (0.57)           | 0.12               | (0.16)          |
| _          | Profit before tax (1-2+3+4)  | 376.83           | 293.22           | 329.76             | 1358.80         |
| 6          | Tax Expense  | 2000             | H125- 2011.H     |                    |                 |
|            | Current tax  | 134.28           | 40.45            | 98.03              | 374.08          |
|            | Deferred tax   | 1.77             | 5.25             | 5.22               | 18.63           |
| 7          | Profit for the period (5-6)  | 240.78           | 247.52           | 226.51             | 966.09          |
|            | Attributable to:   |                  |                  |                    |                 |
|            | Shareholders of the Company  | 238.67           | 244.11           | 226.49             |                 |
|            | Non Controlling Interest   | 2.11             | 3.41             | 0.02               | 3.74            |
|            | Other Comprehensive Income   |                  |                  | 110000000          |                 |
|            | Items that will not be reclassified to profit or loss                            | (0.23)           | 3.52             | (0.68)             | 7.              |
|            | Income tax relating to items that will not be reclassified to profit or loss     | 0.07             | (1.08)           | 0.20               |                 |
|            | Items that will be reclassified to profit or loss                                | 2.23             | 2.54             | (4.52)             |                 |
|            | Total Other Comprehensive Income   | 2.07             | 4.98             | (5.00)             | (1.54           |
|            | Attributable to:   |                  | 4.00             | /= 00              | (1.70           |
|            | Shareholders of the Company  | 2.22             | 4.82<br>0.16     | (5.00)             | ) (1.70<br>0.16 |
|            | Non Controlling Interest   | (0.15)           | 252.50           | 221.51             | 964.55          |
| 9          | Total Comprehensive Income for the period (7+8)                                  | 242.85           | 252.50           | 221.51             | 904.55          |
|            | Attributable to:   | 240.00           | 248.93           | 221.49             | 960.65          |
|            | Shareholders of the Company  | 240.89           | 248.93<br>3.57   | 0.02               |                 |
|            | Non Controlling Interest   | 1.96<br>50.78    | 50.78            | 51.27              | 50.78           |
|            | Paid-up Equity Share Capital (Face value of share : Re. 1/-)                     | 50.78            | 50.78            | 31.27              | 3523.26         |
|            | Other Equity   |                  |                  |                    | 3323.20         |
| 12         | Earnings per equity share in Rs.   | A 70             | @ 4.80           | @ 4.42             | 18.95           |
|            | a) Basic   | @ 4.70<br>@ 4.70 | @ 4.80<br>@ 4.80 | @ 4.42<br>@ 4.42   |                 |
|            | b) Diluted   | J@ 4.70          | 1.80             | 1.42               | 10.94           |

For the period only and not annualised.
 See accompanying Notes to Financial Results

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#### **CONSOLIDATED UNAUDITED SEGMENT INFORMATION FOR THE QUARTER ENDED 30.06.2018**

Rs Crores

| Sr. | Particulars   | For the Quarter ended |            |            | For the Year ended |
|-----|---|-----------------------|------------|------------|--------------------|
| No. |   | 30.06.2018            | 31.03.2018 | 30.06.2017 | 31.03.2018         |
|     |   | Unaudited             | Audited    | Unaudited  | Audited            |
| 1   | Segment Revenue   |                       |            |            |                    |
| 1   | a) Consumer & Bazaar Products                           | 1594.07               | 1227.59    | 1431.81    | 5274.09            |
| 1   | b) Industrial Products                                  | 257.60                | 272.66     | 248.48     | 994.77             |
|     | c) Others   | 16.23                 | 12.58      | 16.07      | 55.81              |
| 1   | Total   | 1867.90               | 1512.83    | 1696.36    | 6324.67            |
|     | Less : Inter Segment Revenue                            | 33.83                 | 27.52      | 27.09      | 105.91             |
|     | Revenue from Operations                                 | 1834.07               | 1485.31    | 1669.27    | 6218.76            |
| 2   | Segment Results   |                       |            |            |                    |
|     | a) Consumer & Bazaar Products                           | 402.99                | 282.06     | 334.14     | 1371.80            |
| l   | b) Industrial Products                                  | 37.93                 | 46.94      | 36.72      | 158.29             |
|     | c) Others   | (3.29)                | (1.44)     | (0.30)     | (1.94)             |
|     | Total   | 437.63                | 327.56     | 370.56     | 1528.15            |
|     | Less: i) Finance Costs                                  | 7.27                  | 3.83       | 3.73       | 15.54              |
|     | ii) Other Unallocable Expenditure net of                |                       |            |            |                    |
|     | Unallocable Income                                      | 53.95                 | 31.33      | 37.62      | 158.40             |
|     | Add: Share of profit/(loss) of associate/ joint venture | 0.42                  | 0.82       | 0.55       | 4.59               |
|     | Total Profit Before Tax                                 | 376.83                | 293.22     | 329.76     | 1358.80            |
| 3   | Segment Assets  |                       | 1. E       |            |                    |
|     | a) Consumer & Bazaar Products                           | 3120.57               | 3012.02    | 2611.04    | 3012.02            |
|     | b) Industrial Products                                  | 532.35                | 508.51     | 446.46     | 508.51             |
|     | c) Others   | 45.74                 | 46.54      | 44.73      | 46.54              |
|     | d) Unallocated  | 1946.80               | 1637.39    | 2055.55    | 1637.39            |
|     | Total Segment Assets                                    | 5645.46               | 5204.46    | 5157.78    | 5204.46            |
| 4   | Segment Liabilities                                     |                       | .03        |            |                    |
|     | a) Consumer & Bazaar Products                           | 1108.15               | 1087.08    | 964.34     | 1087.08            |
|     | b) Industrial Products                                  | 205.61                | 163.22     | 178.42     | 163.22             |
|     | c) Others   | 10.04                 | 5.92       | 10.59      | 5.92               |
|     | d) Unallocated  | 300.38                | 199.19     | 180.01     | 199.19             |
|     | Total Segment Liabilities                               | 1624.18               | 1455.41    | 1333.36    | 1455.41            |

Unallocated Segment Assets as at 30th June 2018 include the following:-

- a) Capital Work in Progress Rs. 101.35 Crores (31st March 2018 Rs. 101.35 Crores and 30th June 2017 Rs. 101.35 Crores) of Synthetic Elastomer Project,
- b) Investments in units of mutual funds/ term deposits with banks Rs. 1402.11 Crores (31st March 2018 Rs. 1176.59 Crores and 30th June 2017 Rs. 1663.83 Crores)



Notes to the Consolidated Financial Results:

- 1. The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 1st August 2018.
- 2. The Company has opted to publish Standalone as well as Consolidated Financial Results. The above results comprise the results of Pidilite Industries Ltd. (Holding Company), 26 subsidiary companies, two partnership firms, one Associate Company and one Joint Venture. The Statutory Auditors have carried out a "Limited Review" of the above financial results for the quarter ended 30th June 2018.
- 3. The financial results of the Company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under Section 133 of the Companies Act, 2013 read with the relevant rules of the Companies (Indian Accounting Standards) Rules, 2015 as amended by the Companies (Indian Accounting Standards) (Amendment) Rules, 2016.
- 4. Consequent to the introduction of Goods and Services Tax (GST) with effect from 1st July 2017, Revenues are required to be net of GST. Accordingly, the Revenues for the periods upto 30th June 2017 include Excise Duty and are not comparable to those presented thereafter. Revenues for the quarter ended 30th June 2017 include Excise Duty upto 30th June 2017. The following additional information is being provided for ease of understanding:

|   |              |               |            | Rs Crores  |  |
|---|--------------|---------------|------------|------------|--|
|   | Qu           | Quarter ended |            |            |  |
|   | 30.06.2018   | 31.03.2018    | 30.06.2017 | 31.03.2018 |  |
| Revenue from Operations (A)                         | 1834.07      | 1485.31       | 1669.27    | 6218.76    |  |
| Excise Duty (B)                                     | <del>-</del> | -             | 140.35     | 140.35     |  |
| Revenue from Operations excluding Excise Duty (A-B) | 1834.07      | 1485.31       | 1528.92    | 6078.41    |  |

- 5. During the quarter, the Company alloted 8,900 equity shares of face value of Re. 1/- each under Employee Stock Option Scheme 2012 and 1,350 equity shares of face value of Re. 1/- each under Employee Stock Option Plan 2016 to the eligible employees of the Company and its subsidiaries.
- 6. The Company granted options for 8,300 equity shares of face value of Re. 1/- each under Employee Stock Option Plan 2016 on 11th April 2018.
- 7. The current tax for the quarter and year ended 31st March 2018 includes Rs. 46.47 Crores being excess provision written back of earlier years.
- 8. The figures for the quarter ended 31st March 2018 is the balancing figure between the audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the relevant financial year.
- 9. Previous periods' figures are regrouped to make them comparable with those of current period.

Mumbai

Dated: 1st August 2018

BHARAT PURI Managing Director DIN: 02173566

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# Deloitte Haskins & Sells

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#### INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS

# TO THE BOARD OF DIRECTORS OF PIDILITE INDUSTRIES LIMITED

 We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of PIDILITE INDUSTRIES LIMITED ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the profit/(loss) of its joint venture and associate for the Quarter ended 30<sup>th</sup> June, 2018 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement, which is the responsibility of the Parent's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Parent's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- The Statement includes the results of the following entities: Subsidiaries: Fevicol Company Limited, Bhimad Commercial Company Private Limited, Madhumala Traders Private Limited, Pagel Concrete Technologies Private Limited, Nitin Enterprises, Building Envelope Systems India Limited, Percept Waterproofing Services Limited, Hybrid Coatings, Pidilite International Pte. Ltd., Pidilite Middle East Limited, Pulvitec do Brasil Industria e Comercio de Colas e Adesivos Ltda., Pidilite USA Inc, Pidilite MEA Chemicals L.L.C. (Formerly Jupiter Chemicals L.L.C.), PT Pidilite Indonesia, Pidilite Speciality Chemicals Bangladesh Private Ltd., Pidilite Innovation Centre Pte. Ltd., Pidilite Industries Egypt (S.A.E.), Pidilite Bamco Ltd, Pidilite Chemicals PLC, PIL Trading (Egypt) Company, Pidilite Industries Trading (Shanghai ) Co. Ltd., Bamco Supply and Services Limited, Nina Waterproofing Systems Private Limited, Pidilite Lanka (Private) Limited, ICA Pidilite Private Limited (Formerly Wood Coat Private Limited), Nebula East Africa Private Limited, Nina Lanka Construction Technologies Private Limited and CIPY Polyurethanes Private Limited.

Joint Venture: Plus Call Technical Services LLC. Associate: Vinyl Chemicals (India) Limited.



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4. The consolidated unaudited financial results include the interim financial information of 28 subsidiaries, as certified by the management, which have not been reviewed/audited by their auditors, whose interim financial information reflect total revenue of Rs. 293.13 crores for the Quarter ended 30<sup>th</sup> June 2018 and total profit after tax of Rs. 10.93 crores and Total comprehensive income of Rs. 9.15 crores for the Quarter ended 30<sup>th</sup> June 2018, as considered in the consolidated unaudited financial results.

The consolidated unaudited financial results also include the Group's share of profit after tax of Rs. 0.42 crores and Total comprehensive income of Rs. 0.42 crores for the Quarter ended 30<sup>th</sup> June 2018, as considered in the consolidated unaudited financial results, in respect of an associate and a joint venture, based on their interim financial information, as certified by the management, which has not been reviewed/audited by their auditors.

5. Based on our review conducted as stated above and except for the possible effects of the matters described in paragraph 4 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For DELOITTE HASKINS & SELLS
Chartered Accountants
(Firm's Registration No. 117364W)

B. P. Shroff Partner

B.P. Shroff

(Membership No. 034382)

MUMBAI, 1st August, 2018

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