PIDILITE INDUSTRIES LIMITED

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CIN: L24100MH1969PLC014336

## STATEMENT OF STANDALONE & CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31.12.2014

(Rs. In Lakhs)

	(Rs. In Laki											Rs. In Lakhs)	
	Parti			Consolidated For the									
Sr No	Particulars	For the Quarter ended			For the Nine months ended		For the Year ended	For the Quarter ended		For the Nine months ended		Year ended	
		31.12.2014	30.09.2014	31.12.2013	31.12.2014	31.12.2013	31.03.2014	31.12.2014	30.09.2014	31.12.2013	31.12.2014	31.12.2013	
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Income from Operations a) Net sales / Income from Operations (Net of excise duty)	107573	112939	95868	341236	295376	385607	119634	124856	106255	378300	327543	426059
	b) Other Operating Income	585	608	624	1758	1717	2217	585	608	624	1758	1717	2261
	Total Income from Operations (net)	108158	113547	96492	342994	297093	387824	120219	125464	106879	380058	329260	428320
2	Expenses	57054	50405	47750	470000	445404	000000	04470	0.4000	50404	400004	450004	040440
	a) Cost of materials consumed     b) Purchases of stock-in-trade	57854 4405	59195 4127	47756 4068	176968 12548	145461 14187	200228 18005	64478 5547	64228 5376	52194 5061	193601 16454	158294 18639	218143 23848
	c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(2237)	746	1034	2630	2271	(4226)	(2941)	521	1376	2531	2659	(5860)
	d) Employee benefits expense	10357	10453	8622	31180	26538	35826	12756	12804	10736	38353	32730	44200
	e) Depreciation and amortisation expense	2777	2884	1807	7939	5022	6863	3070	3132	2126	8720	6129	8116
	f) Other expenses	18960	18772	19607	57287	52515	70190	21038	21910	21662	65117	59376	80289
	Total Expenses	92116	96177	82894	288552	245994	326886	103948	107971	93155	324776	277827	368736
	Profit from operations before other Income, finance costs and exceptional items (1-2)	16042	17370	13598	54442	51099	60938	16271	17493	13724	55282	51433	59584
	Other Income	409	1350	695	3497	2461	4294	614	1507	708	3921	2495	4486
	Profit from ordinary activities before finance costs and exceptional Items (3+4)	16451	18720	14293	57939	53560	65232	16885	19000	14432	59203	53928	64070
	Finance Costs  Profit from ordinary activities after finance costs but before exceptional items (5-6)	349 <b>16102</b>	144 <b>18576</b>	250 <b>14043</b>	618 <b>57321</b>	845 <b>52715</b>	969 <b>64263</b>	560 <b>16325</b>	271 <b>18729</b>	501 <b>13931</b>	1100 <b>58103</b>	1523 <b>52405</b>	1633 <b>62437</b>
	Exceptional items (3-6)	16102	10370	637	491	637	650	10323	10/29	637	491	637	650
0	Profit from ordinary activities before Foreign Exchange Difference Expense/	-	-	037	491	037	650	-		037	491	037	630
9	(Income) (7-8)	16102	18576	13406	56830	52078	63613	16325	18729	13294	57612	51768	61787
	Foreign Exchange Difference Expense / (Income)	35	4	302	6	144	513	142	4	335	113	180	555
	Profit from ordinary activities before tax (9-10)	16067	18572	13104	56824	51934	63100	16183	18725	12959	57499	51588	61232
	Tax Expense	3695	4908	3293	14360	13936	16239	3769	5002	3335	14597	14067	16527
	Net Profit from ordinary activities after tax (11-12)	12372	13664	9811	42464	37998	46861	12414	13723	9624	42902	37521	44705
	Extraordinary Items  Net Profit for the period (13-14)	12372	13664	9811	42464	37998	46861	12414	13723	9624	42902	37521	44705
	Share of Profit of associate	12372	13004	- 9611	42404	- 37996	- 40001	65	194	111	360	180	304
	Minority Interest	_	_	_	_	-	_	(43)	(27)	(11)	(70)	(30)	(29)
	Net Profit after taxes, minority interest and share of profit of associate (15+16+17)	12372	13664	9811	42464	37998	46861	12436	13890	9724	43192	37671	44980
19	Paid-up Equity Share Capital	5127	5126	5126	5127	5126	5126	5127	5126	5126	5127	5126	5126
	(Face value of share : Re. 1/-)												
	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year						198826						190136
21	Earnings per share (before and after extraordinary item)(of Re.1/- each):	@ 241	0.07	. 404	0.00	8 7.44	0.44	@ 2.43	0.74			7.05	0.77
	a) Basic b) Diluted		<ul><li>@ 2.67</li><li>@ 2.67</li></ul>			@ 7.41 @ 7.41	9.14 9.14	@ 2.43 @ @ 2.42 @		@ 1.90 @ 1.90	@ 8.43 @ 8.42 @		8.77 8.77
	b) Diluted	2.41	w 2.07		6.20	W 7.41	5.14	w 2.42 w	2.71	w 1.90	0.42	7.55	0.77
	PART II Select information for the Quarter and Nine months ended 31.12.2014	1					1						1
Α	PARTICULARS OF SHAREHOLDING												
1	Public Shareholding												
	- Number of Shares	154789030	153768530	153468784	154789030	153468784							
	- Percentage of Shareholding	30.19	30.00	29.94	30.19	29.94	29.94						
2	Promoters and Promoter Group Shareholding												
	a. Pledged / Encumbered - Number of Shares												
	- Percentage of shares (as a % of the total shareholding of promoter and of promoter group)		-	-		-							
	- Percentage of shares (as a % of the total share capital of the Company)	-	-	-		-	-						
	b. Non-encumbered												
	- Number of Shares	357873800	358873800	359173546	357873800	359173546							
	- Percentage of Shares (as a % of the total shareholding of promoter and of promoter group)	100	100	100	100	100							
l	- Percentage of Shares (as a % of the total share capital of the Company)	69.81	70.00 ed 31.12.2014	70.06	69.81	70.06	70.06						
-	Particulars INVESTOR COMPLAINTS	3 months end	eu 31.12.2014										
I∣⁵	Pending at the beginning of the quarter	0											
	Received during the quarter	15											
	Disposed of during the quarter	13											
	Remaining unresolved at the end of the quarter	2											
@	For the period only and not annualised.												

## REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

(Rs. In Lakhs)

		Standalone						Consolidated						
					For the year							For the year		
Sr.	Particulars	For the Quarter ended			For the Nine months ended		ended	For the Quarter ended			For the Nine m	ended		
No		31.12.2014	30.09.2014	31.12.2013	31.12.2014	31.12.2013	31.03.2014	31.12.2014	30.09.2014	31.12.2013	31.12.2014	31.12.2013	31.03.2014	
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	
1	Segment Revenue													
	a) Consumer & Bazaar Products	88025	91347	78220	281062	241211	311089	100086	103264	88607	318126	273378	351541	
	b) Industrial Products	20389	23271	19386	65348	59633	81567	20389	23271	19386	65348	59633	81567	
	c) Others	1233	1191	686	3534	2361	3411	1233	1191	686	3534	2361	3411	
	Total	109647	115809	98292	349944	303205	396067	121708	127726	108679	387008	335372	436519	
	Less : Inter Segment Revenue	2074	2870	2424	8708	7829	10460	2074	2870	2424	8708	7829	10460	
	Net Sales / Income From Operations	107573	112939	95868	341236	295376	385607	119634	124856	106255	378300	327543	426059	
2	Segment Results													
	a) Consumer & Bazaar Products	18928	19971	15590	63028	59048	71323	18966	20094	15683	63677	59346	69883	
	b) Industrial Products	2507	2671	1806	6787	6189	8025	2507	2671	1806	6787	6189	8025	
	c) Others	(277)	(119)	(371)	(724)	(409)	(716)	(277)	(119)	(371)	(724)	(409)	(716)	
	Total	21158	22523	17025	69091	64828	78632	21196	22646	17118	69740	65126	77192	
	Less: i) Interest	349	144	250	618	845	969	560	271	501	1100	1523	1633	
	ii) Other Unallocable Expenditure -													
	Net Of Unallocable Income	4742	3807	3671	11649	12049	14563	4453	3650	3658	11141	12015	14327	
	Total Profit Before Tax	16067	18572	13104	56824	51934	63100	16183	18725	12959	57499	51588	61232	
3	Capital Employed													
	a) Consumer & Bazaar Products	98694	93686	53448	98694	53448	61328	128008	121289	82630	128008	82630	85013	
	b) Industrial Products	25400	25124	32131	25400	32131	24911	25400	25124	32131	25400	32131	24911	
	c) Others	3780	3686	4124	3780	4124	4082	3780	3686	4124	3780	4124	4082	
	d) Unallocated	117241	110243	121537	117241	121537	113631	80711	75239	92033	80711	92033	81256	
	Total Capital Employed	245115	232739	211240	245115	211240	203952	237899	225338	210918	237899	210918	195262	

## Notes:

- 1. The above results have been reviewed by the Audit Committee on 27th January, 2015 and approved by the Board of Directors at their meeting held on 28th January, 2015.
- 2. The Statutory Auditors have carried out a "Limited Review" of the standalone unaudited financial results for the quarter and nine months ended 31st December, 2014.
- 3. The Company has opted to publish Standalone as well as Consolidated financial statements. The Consolidated financial results prepared as per Accounting Standard (AS-21) and Accounting Standard (AS-23) comprise the results of Pidilite Industries Ltd. (Holding Company), 20 subsidiary companies, two partnership firms and one associate Company.
- 4. Unallocated Capital Employed as at 31st December, 2014 includes a) Capital Work in Progress of Rs. 36549 lakhs (31st December, 2013 Rs. 36850 lakhs) of Synthetic Elastomer Project b) Investments in units of mutual funds/ term deposit with banks and others Rs. 31434 lakhs (31st December 2013 Rs. 29061 lakhs).
- 5. As per the requirement of the provisions of Schedule II of the Companies Act, 2013 (the "Act"), the Management has decided to adopt the useful lives as suggested in Part C of Schedule II of the Act with effect from 1st April, 2014 for all its fixed assets. Accordingly, depreciation for the quarter is higher by Rs. 417 lakhs and for the period ended 31st December, 2014 is higher by Rs.1909 lakhs.
- 6. During the period, management reassessed that the economic benefits derived from goodwill will be for atleast 10 years and accordingly has revised the amortisation of goodwill from 5 years to 10 years. Due to the revision, depreciation for the quarter is lower by Rs.229 lakhs and profit before tax is higher by Rs.229 lakhs; and depreciation for nine months is lower by Rs.262 lakhs and profit before tax is higher by Rs.262 lakhs.
- 7. Exceptional item in standalone and consolidated results for the periods ended 31st December, 2014 relates to payment made to employees towards Voluntary Retirement Scheme.
- 8. During the quarter, the Company alloted 20,500 Equity Shares of face value of Re. 1 each on exercise of stock options to the eligible employees under Employee Stock Option Scheme- 2012.
- 9. During the quarter, the Company alongwith its Wholly owned subsidiary Pidilite International Pte Ltd. has incorporated a subsidiary company named "Pidilite Chemical PLC" in Ethiopia for manufacture of adhesives, mastics, paints, varnishes or similar coatings, printing, writing and painting inks etc.
- 10. Previous period figures are regrouped wherever necessary.

Mumbai

Dated: 28th January, 2015