# PIDILITE INDUSTRIES LIMITED

REGD. OFFICE : 7th Floor, Regent Chambers, Jamnalal Bajaj Marg, 208, Nariman Point, Mumbai - 400 021.

### UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30.09.2010

(Rs. in lac)

		Standalone					Consolidated					
		Unaudited Audited Unaudited					Audited					
Sr.	Particulars	For the Quarter		For the Half year		For the Year	For the Quarter		For the Half year		For the Year	
No.		ended		ended		ended	ended		ended		ended	
		30.09.2010	30.09.2009	30.09.2010	30.09.2009	31.03.2010	30.09.2010	30.09.2009	30.09.2010	30.09.2009	31.03.2010	
1	a) Net Sales/Income from Operation	58222	50720	120859	102218	192975	65836	57965	135662	116066	219156	
	b) Other operating Income	734	368	1246	840	2002	784	464	1389	1043	2169	
	Total Income	58956	51088	122105	103058	194977	66620	58429	137051	117109	221325	
2	Expenditure											
	a) (Increase) / Decrease in stock in trade and work in progress	(2220)	649	(1288)	(93)	(3669)	(1997)	476	(858)	287	(3041)	
	b) Consumption of raw materials	22538	17064	44015	35873	69375	25203	19436	49452	42297	76374	
	c) Purchase of traded goods	3139	2480	6301	4740	9977	4295	4413	8200	5742	16476	
	d) Employees cost	5445	4918	11079	10095	19754	6972	6309	14223	12965	25248	
	e) Depreciation	1108	1262	2191	2404	4639	1488	1691	2963	3150	6655	
	f) Other expenditure											
	Packing material consumption	7394	6189	14517	12535	23900	7468	6189	14652	12535	24098	
	2) Others	10241	7613	19506	15622	35038	12080	9285	23082	18771	41576	
	g) Total	47645	40175	96321	81176	159014	55509	47799	111714	95747	187386	
3	Profit from Operations before Other Income , Interest &	11311	10913	25784	21882	35963	11111	10630	25337	21362	33939	
	Exceptional Items											
4	Other Income	474	119	599	407	716	442	136	605	411	1183	
5	Profit before Interest & Exceptional Items	11785	11032	26383	22289	36679	11553	10766	25942	21773	35122	
6	Interest	867	778	1686	1537	2860	982	946	1903	1818	3285	
7	Profit after Interest but before Exceptional Items	10918	10254	24697	20752	33819	10571	9820	24039	19955	31837	
8	Exceptional Items	-	-	-	-	-	-	-	-	-	-	
9	Profit from Ordinary Activities before Foreign Exchange	10918	10254	24697	20752	33819	10571	9820	24039	19955	31837	
	Difference Expenses / ( Income)											
	Foreign Exchange Difference - Expense / (Income)	182	216	286	836	931	185	201	284	614	728	
11	Profit/ (Loss) from Ordinary Activities before Tax	10736	10038	24411	19916	32888	10386	9619	23755	19341	31109	
12	Tax expense											
	(Add) / Less: Provision for Current Taxation #	2553	1539	5567	3269	4230	2558	1538	5581	3269	4247	
<u> </u>	(Add) / Less : Provision for Deferred Tax	(102)	(55)	(114)	(388)	(255)	(102)	(55)	(114)	(388)	(165)	
13	Net Profit/ (Loss) from Ordinary Activities after Tax	8285	8554	18958	17035	28913	7930	8136	18288	16460	27027	
14	Extraordinary Item (net of tax expense Rs. Nil)											
	- Prior Years' Tax Provision written back	-	-	-	-	437	-	-	-	-	437	
	Minority Interest	-	-	-	-	-	4	-	3	2	(5)	
	Share of Profit / (Loss) in Associate Company	-	-	-	-	-	(10)	21	36	40	237	
17	Net Profit / (Loss) for the period	8285	8554	18958	17035	29350	7924	8157	18327	16502	27696	
18	Paid-up Equity Share Capital	5061	2531	5061	2531	5061			ĺ		5061	
	(Face Value of Share : Re.1)								ĺ			
	Reserves excluding Revaluation Reserve					88797			ĺ		82133	
20	Earnings Per Share (EPS) in Rs.											
	a) Basic EPS before extraordinary item	@ 1.64	@ 1.69	@ 3.75	@ 3.37	5.71	@ 1.57	@ 1.61	@ 3.62	_	5.39	
	b) Diluted EPS before extraordinary item	@ 1.59	@ 1.64	@ 3.64	@ 3.27	5.56	@ 1.52	@ 1.57	@ 3.52	@ 3.17	5.24	
	c) Basic EPS after extraordinary item	@ 1.64	@ 1.69	@ 3.75	@ 3.37	5.80	@ 1.57	@ 1.61		@ 3.26	5.47	
	d) Diluted EPS after extraordinary item	@ 1.59	@ 1.64	@ 3.64	@ 3.27	5.64	@ 1.52	@ 1.57	@ 3.52	@ 3.17	5.32	
21	Public Shareholding	140040000	70000040	440046000	72000040	440040000			ĺ			
	- Number of shares	148916032	73686349	148916032	73686349	148918298			ĺ			
	- Percentage of shareholding	29.42	29.12	29.42	29.12	29.42						

22	Promoters and Promoter Group Shareholding as on 30th September 201	Pledged / Encumbered	Non Encumbered
	- Number of Shares	Nil	357218580
	- Percentage of Shares		
	(i) As a % of total shareholding of Promoters and Promoter Grou	Nil	100
	(ii) As a % of total share capital of the Compan	Nil	70.58

<sup>#</sup> Provision for Current Taxation includes Wealth Tax.

@ For the period only and not annualised.

## REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

(Rs. in lac)

			Standalone						Consolidated			
		Unaudited				Audited		Unaudited			Audited	
Sr.	Particulars	For the Quarter		For the Half year		For the Year	For the Quarter		For the Half year		For the Year	
No.		е	nded	ended		ended	ended		ended		ended	
		30.09.2010	30.09.2009	30.09.2010	30.09.2009	31.03.2010	30.09.2010	30.09.2009	30.09.2010	30.09.2009	31.03.2010	
1	Segment Revenue											
	a) Consumer & Bazaar Products	45577	39314	95314	80367	148167	53191	46559	110117	94215	174348	
	b) Industrial Products	13999	11757	27940	23209	46529	13999	11757	27940	23209	46529	
	c) Others	220	816	401	1067	1763	220	816	401	1067	1763	
	Total	59796	51887	123655	104643	196459	67410	59132	138458	118491	222640	
	Less : Inter Segment Revenue	1574	1167	2796	2425	3484	1574	1167	2796	2425	3484	
	Net Segment Revenue	58222	50720	120859	102218	192975	65836	57965	135662	116066	219156	
2	Profit before Interest and Tax											
	a) Consumer & Bazaar Products	11863	11152	26908	23315	38489	11627	10901	26469	23021	37124	
	b) Industrial Products	2228	2666	4680	4639	9146	2228	2666	4680	4639	9146	
	c) Others	(306)	(295)	(627)	(575)	(1257)	(306)	(295)	(627)	(575)	(1257)	
	Total	13785	13523	30961	27379	46378	13549	13272	30522	27085	45013	
	Less: i) Interest	867	778	1686	1537	2860	982	946	1903	1818	3285	
	ii) Other unallocable expenditure -	2182	2707	4864	5926	10630	2182	2707	4864	5926	10619	
	net of unallocable income											
	Total Profit Before Tax	10736	10038	24411	19916	32888	10385	9619	23755	19341	31109	
3	Capital Employed											
	a) Consumer & Bazaar Products	38945	38958	38945	38958	32759	31960	33721	31960	33721	26095	
	b) Industrial Products	17107	13756	17107	13756	13170	17107	13756	17107	13756	13170	
	c) Others	3967	3714	3967	3714	3806	3967	3714	3967	3714	3806	
	d) Unallocated	52798	33978	52798	33978	44123	52798	33978	52798	33978	44123	
	Total Capital Employed	112817	90406	112817	90406	93858	105832	85169	105832	85169	87194	

### **UNAUDITED STATEMENT OF ASSETS AND LIABILITIES AS AT 30.9.2010**

(Rs. in lac)

		Standa	lone	Consolidated Unaudited		
Sr.	Particulars	Unaud	lited			
No.		30.09.2010	30.09.2009	30.09.2010	30.09.2009	
1	Shareholders' Funds					
	(a) Capital	5,061	2,531	5,061	2,531	
	(b) Reserves & Surplus	107,756	87,875	100,771	82,638	
2	Loan Funds	31,375	45,238	35,874	49,931	
3	Deferred Tax Liability (Net)	4,040	4,021	4,053	3,939	
	Total	148,232	139,665	145,759	139,039	
4	Fixed Assets	71,411	68,716	85,599	85,125	
5	Investments	43,121	36,130	18,048	11,273	
6	Current Assets, Loans and Advances					
	(a) Inventories	30,133	23,299	34,602	27,797	
	(b) Sundry Debtors	31,863	30,186	38,031	36,057	
	(c ) Cash and Bank Balances	4,349	6,969	5,445	9,463	
	(d) Other Current Assets	580	1,153	699	1,222	
	(e) Loans and Advances	8,126	6,814	8,383	7,024	
	Less: Current Liabilities and Provisions					
	(a) Liabilities	38,173	31,460	41,780	36,705	
	(b) Provisions	3,178	2,142	3,268	2,217	
7	Miscellaneous expenditure (Not written off) or adjusted	-	-	-	-	
8	Profit & Loss Account	-	-	-	-	
	Total	148,232	139,665	145,759	139,039	

#### Notes:

- The above results have been reviewed by the Audit Committee and taken on record by the Board of Directors at their meetings held on 20th October 2010.
- 2. The Statutory Auditors have carried out a "Limited Review" of the Standalone financial results for the quarter ended 30th September 2010
- 3. The Company has opted to publish Standalone as well as Consolidated financial statements. The Consolidated financial results prepared as per Accounting Standard (AS-21) comprise the results of Pidilite Industries Ltd. (Holding Company), 17 subsidiary companies and one associate Company.
- 4. The Company had, in March 2009, exercised the option permitted by the Central Government under Notification No G.S.R 225 (E) to treat foreign exchange difference relating to assets as adjustments in the carrying value of such depreciable assets and amortize other differences of a specified nature over the term of the relative item.
  - Accordingly for the period ended 30th September 2010, the Company has debited the loss of Rs. 1.08 million to the carrying cost of the depreciable assets and credited Rs.3.03 million to Foreign Currency Monetary Item Translation Account. Out of the said Foreign Currency Monetary Item Translation Account, Rs. 4.38 million has been amortized in the current period ended 30th September 2010 including Rs.7.51 million credited for quarter ended 30th September 2010.
- 5. Unallocated Capital Employed as at 30th September 2010 includes a) Capital Work in Progress of Rs.2820.19 million (30th September 2009 Rs. 2534.37 Million) of Synthetic Elastomer Project presently under implementation b) Short term investments in units of mutual funds Rs. 1757.18 Million (30th September 2009 Rs. 1165.47 Million).
- The Company has repurchased Non-Convertible Debentures NCD-Series I of Rs 150 Millon and NCD-Series II
  aggregating to Rs. 750 Million.
- 7. The Company raised US \$ 40 million from issue of Zero Coupon Foreign Currency Convertible Bonds (FCCB) in December 2007. After payment of US \$ 0.99 million for certain issue related expenses, the Company has utilised US \$ 23.65 million for investment in equity capital of its overseas subsdiaries, US \$ 13.32 million for capex, US \$ 0.75 million for buyback of FCCB and finance cost of US \$ 0.43 million. The balance amount is kept with banks.
- 8. In terms of Clause 41 of the Listing Agreement, details of number of investor complaints for the quarter ended 30th September 2010: beginning -nil , received -two , disposed of -two and pending -nil .
- 9. Previous period's figures are regrouped wherever necessary.