# PIDILITE INDUSTRIES LIMITED 

REGD. OFFICE : 7th Floor, Regent Chambers, Jamnalal Bajaj Marg,
208, Nariman Point, Mumbai - 400021.

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30.09.2009
(Rs. in lac)

| $\begin{gathered} \mathrm{Sr} \\ \mathrm{No} . \\ \hline \end{gathered}$ | Particulars | Standalone |  |  |  |  | Consolidated |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Unaudited |  |  |  | Audited | Unaudited |  |  |  | Audited |
|  |  | For the Quarter ended |  | For the Half year ended |  | For the Year ended | For the Quarter ended |  | For the Half year ended |  | For the Year ended |
|  |  | 30.09.2009 | 30.09.2008 | 30.09.2009 | 30.09.2008 | 31.03.2009 | 30.09.2009 | 30.09.2008 | 30.09.2009 | 30.09.2008 | 31.03.2009 |
| 1 | a) Net Sales/Income from Operation | 50720 | 47841 | 102218 | 97602 | 176112 | 57965 | 54057 | 116066 | 109560 | 198632 |
|  | b) Other operating Income | 368 | 657 | 840 | 1026 | 2060 | 464 | 809 | 1043 | 1363 | 2538 |
|  | Total Income | 51088 | 48498 | 103058 | 98628 | 178172 | 58429 | 54866 | 117109 | 110923 | 201170 |
| 2 | Expenditure <br> a) (Increase) / Decrease in stock in trade <br> b) Consumption of raw materials <br> c) Purchase of traded goods <br> d) Employees cost <br> e) Depreciation <br> f) Other expenditure <br> 1) Packing material consumption <br> 2) Others <br> g) Total |  |  |  |  |  |  |  |  |  |  |
|  |  | 649 | (2828) | (93) | (3474) | 928 | 476 | (3086) | 287 | (3366) | 91 |
|  |  | 17064 | 21896 | 35873 | 42482 | 72614 | 19436 | 24204 | 42297 | 46317 | 82413 |
|  |  | 2480 | 2377 | 4740 | 4446 | 8171 | 4413 | 4035 | 5742 | 7415 | 12553 |
|  |  | 4918 | 3949 | 10095 | 7934 | 16305 | 6309 | 5501 | 12965 | 10937 | 22047 |
|  |  | 1262 | 1258 | 2404 | 2320 | 4722 | 1691 | 1547 | 3150 | 2903 | 5882 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 6189 | 6322 | 12535 | 12289 | 21570 | 6189 | 6322 | 12535 | 12289 | 21570 |
|  |  | 7568 | 9389 | 15562 | 18401 | 32918 | 9240 | 10918 | 18711 | 21349 | 38608 |
|  |  | 40130 | 42363 | 81116 | 84398 | 157228 | 47754 | 49441 | 95687 | 97844 | 183164 |
| 3 | Profit from Operations before Other Income , Interest \& Exceptional Items | 10958 | 6135 | 21942 | 14230 | 20944 | 10675 | 5425 | 21422 | 13079 | 18006 |
| 4 | Other Income <br> Profit Before Interest \& Exceptional Items <br> Interest (Net) <br> Profit After Interest but before Exceptional Items <br> Exceptional Items <br> Donations | 119 | 34 | 407 | 64 | 329 | 136 | 31 | 411 | 51 | 334 |
| 5 |  | 11077 | 6169 | 22349 | 14294 | 21273 | 10811 | 5456 | 21833 | 13130 | 18340 |
| 6 |  | 778 | 750 | 1537 | 1261 | 3178 | 946 | 846 | 1818 | 1426 | 3609 |
| 7 |  | 10299 | 5419 | 20812 | 13033 | 18095 | 9865 | 4610 | 20015 | 11704 | 14731 |
| 8 |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 45 | 47 | 60 | 100 | 168 | 45 | 47 | 60 | 100 | 168 |
| 9 | Profit from oridinary activities before Foreign Exchange Difference Expenses | 10254 | 5372 | 20752 | 12933 | 17927 | 9820 | 4563 | 19955 | 11604 | 14563 |
| 10 | Foreign Exchange Difference - Expense | 216 | 1862 | 836 | 2988 | 1607 | 201 | 1992 | 614 | 3067 | 1812 |
| 11 | Profit from ordinary activities before Tax | 10038 | 3510 | 19916 | 9945 | 16320 | 9619 | 2571 | 19341 | 8537 | 12751 |
| 12 | Tax Expenses <br> Less: Provision for Current Taxation \# <br> (Add) / Less : Provision for Deferred Tax |  |  |  |  |  |  |  |  |  |  |
|  |  | 1539 | 368 | 3269 | 1302 | 1502 | 1538 | 334 | 3269 | 1307 | 1507 |
|  |  | (55) | (174) | (388) | (165) | 180 | (55) | (174) | (388) | (165) | 160 |
| 13 | Profit from ordinary activities after Tax | 8554 | 3316 | 17035 | 8808 | 14638 | 8136 | 2411 | 16460 | 7395 | 11084 |
| 14 <br> 15 <br> 16 <br> 17 | Extraordinary Item (net of tax expense) <br> Minority Interest <br> Share of Profit / (Loss) in Associate Company | - | - | - | - | - | - | - | - | - | - |
|  |  | - | - | - | - | - | - | 21 | 2 | 36 | 69 |
|  |  | - | - | - | - | - | 21 | (34) | 40 | (8) | 35 |
| 17 | Net Profit for the period | 8554 | 3316 | 17035 | 8808 | 14638 | 8157 | 2398 | 16502 | 7423 | 11188 |
| 18192021 | Paid-up Equity Share Capital <br> (Face Value of Share : Re.1) <br> Reserves excluding Revaluation Reserve <br> Earnings Per Share (EPS) in Rs. <br> a) Basic <br> b) Diluted <br> Public Shareholding <br> - Number of shares <br> - Percentage of shareholding | 2531 | 2531 | 2531 | 2531 | 2531 | 2531 | 2531 | 2531 | 2531 | 2531 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | 70831 |  |  |  |  | 66880 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | @ 3.38 | @ 1.31 | @ 6.73 | @ 3.48 | 5.78 | @ 3.21 | @ 0.95 | 6.50 | 2.92 | 4.38 |
|  |  | @ $\quad 3.30$ | @ 1.28 | @ 6.58 | @ 3.40 | 5.64 | @ 3.14 | @ 0.93 | 6.36 | 2.85 | 4.27 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 73686349 | 73685549 | 73686349 | 73685549 | 73688375 |  |  |  |  |  |
|  |  | 29.12 | 29.12 | 29.12 | 29.12 | 29.12 |  |  |  |  |  |


| 22 | Promoters and Promoter Group Shareholding as on 30th September 2009 | Pledged/Encumbered | Non-encumbered |
| :---: | :---: | :---: | :---: |
|  | - Number of Shares | Nil | 179380957 |
|  | - Percentage of Shares |  |  |
|  | (i) As a \% of total shareholding of Promoters and Promoter Grour | Nil | 100\% |
|  | (ii) As a \% of total share capital of the Company | Nil | 70.88\% |

\# Provision for Current Taxation includes Wealth Tax.
@ For the period only and not annualised
(Rs. in lac)

| Sr . <br> No. |  |  |  |  |  |  |  |  |  |  | (Rs. in lac) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Particulars | Standalone |  |  |  |  | Consolidated |  |  |  |  |
|  |  | Unaudited |  |  |  | Audited <br> For the Year <br> ended | Unaudited |  |  |  | Audited |
|  |  | For the Quarter ended |  | For the Half year ended |  |  | For the Quarter ended |  | For the Half year ended |  | For the Year ended |
|  |  | 30.09.2009 | 30.09.2008 | 30.09.2009 | 30.09.2008 | 31.03.2009 | 30.09.2009 | 30.09.2008 | 30.09.2009 | 30.09.2008 | 31.03.2009 |
| 1 | Segment Revenue |  |  |  |  |  |  |  |  |  |  |
|  | a) Consumer \& Bazaar Products | 39314 | 34719 | 80367 | 71449 | 128944 | 46559 | 40935 | 94215 | 83407 | 151464 |
|  | b) Industrial Products | 11757 | 11389 | 23209 | 22281 | 41081 | 11757 | 11389 | 23209 | 22281 | 41081 |
|  | c) Others | 816 | 3883 | 1067 | 8322 | 14674 | 816 | 3883 | 1067 | 8322 | 14674 |
|  | Total | 51887 | 49991 | 104643 | 102052 | 184699 | 59132 | 56207 | 118491 | 114010 | 207219 |
|  | Less : Inter Segment Revenue | 1167 | 2150 | 2425 | 4450 | 8587 | 1167 | 2150 | 2425 | 4450 | 8587 |
|  | Net Segment Revenue | 50720 | 47841 | 102218 | 97602 | 176112 | 57965 | 54057 | 116066 | 109560 | 198632 |
| 2 | Profit before Interest and Tax |  |  |  |  |  |  |  |  |  |  |
|  | a) Consumer \& Bazaar Products | 11152 | 6573 | 23315 | 15635 | 25461 | 10901 | 5730 | 23021 | 14392 | 23056 |
|  | b) Industrial Products | 2666 | 1895 | 4639 | 3300 | 5312 | 2666 | 1895 | 4639 | 3300 | 5312 |
|  | c) Others | (295) | 185 | (575) | 586 | 928 | (295) | 185 | (575) | 586 | 928 |
|  | Total | 13523 | 8653 | 27379 | 19521 | 31701 | 13272 | 7810 | 27085 | 18278 | 29296 |
|  | Less: i) Interest | 778 | 750 | 1537 | 1261 | 3178 | 946 | 846 | 1818 | 1426 | 3609 |
|  | ii) Other unallocable expenditure net of unallocable income | 2707 | 4393 | 5926 | 8315 | 12203 | 2707 | 4393 | 5926 | 8315 | 12936 |
|  | Total Profit Before Tax | 10038 | 3510 | 19916 | 9945 | 16320 | 9619 | 2571 | 19341 | 8537 | 12751 |
| 3 | Capital Employed |  |  |  |  |  |  |  |  |  |  |
|  | a) Consumer \& Bazaar Products | 37453 | 47533 | 37453 | 47533 | 39089 | 32216 | 45093 | 32216 | 45093 | 34121 |
|  | b) Industrial Products | 12356 | 16519 | 12356 | 16519 | 14209 | 12356 | 16519 | 12356 | 16519 | 14209 |
|  | c) Others | 6303 | 4093 | 6303 | 4093 | 3122 | 6303 | 4093 | 6303 | 4093 | 3122 |
|  | d) Unallocated | 34294 | 4615 | 34294 | 4615 | 16942 | 34294 | 4615 | 34294 | 4615 | 17959 |
|  | Total Capital Employed | 90406 | 72760 | 90406 | 72760 | 73362 | 85169 | 70320 | 85169 | 70320 | 69411 |

## Notes

1. The above results have been reviewed by the Audit Committee and taken on record by the Board of Directors at their meetings held on 21 st October, 2009.
2. The Statutory Auditors have carried out a "Limited Review" of the standalone financial results for the quarter ended 30th September 2009
3. The Company has opted to publish standalone as well as consolidated financial statements. The Consolidated Financial Results prepared as per Accounting Standard (AS-21 comprises of the results of Pidilite Industries Ltd. (Holding Company), 18 subsidiary companies and one associate company
4. The Company had in March 2009 exercised the option permitted by the Central Government under Notification No G.S.R 225 ( E) to treat foreign exchange difference relating tc assets as adjustments in the carrying value of such depreciable assets and amortize other differences of a specified nature over the term of the relative item
Accordingly for the period ended 30th September 2009, the Company has credited the gain of Rs. 606.5 Lacs to the carrying cost of the depreciable assets and credited Rs.694.7 Lac: to Foreign Currency Monetary Item Translation Account. Out of the said Foreign Currency Monetary Item Translation Account, Rs. 260.4 Lacs has been amortizec
in the current period ended 30th September 2009 including Rs.139.4 Lacs for quarter ended 30th September 2009
5. Unallocated Capital Employed as at 30th September 2009 includes Capital Work in Progress of Rs. 25343.7 Lacs of Synthetic Elastomer Project presently under implementation.
6. The Company raised US $\$ 40$ million from issue of zero coupon Foreign Currency Convertible Bonds in December 2007

After payment of US $\$ 0.99$ million for certain issue related expenses, the Company has utilized US $\$ 21.32$ million for investment in equity capita of its overseas subsidiaries, US $\$ 13.36$ million for capex, US $\$ 0.75$ million for buyback of FCCB of Face value of US $\$ 1.1$ million ( total buy back of FCCB of face value of US $\$ 2.8$ millions) and finance cost of US $\$ 0.43$ million. The balance amount is kept with banks.
7. During the quarter, PIL Trading Egypt (LLC), a wholly owned subsidiary of the Company's step down subsidiary Pidilite Industries Egypt (SAE), was incorporated. The Company will be engaged in trading activities in Egypt, North Africa and COMESA countries.
8. In terms of Clause 41 of the Listing Agreement, details of number of investor complaints for the quarter ended 30th September, 2009: beginning - nil, received - one, disposed off - one and pending - nil.
9. Previous period's figures are regrouped wherever necessary.

